

<i>Student & University Support</i>							<i>2017-18 6&6 Operating Budget Review</i>	
Description of Item	2016/2017	YTD 2017/2018	2017/2018		Net Budget	Percent	Comment/Variance Explanation	
	Actual	as of 12/31/17	2017/2018	6&6 Operating	Modification	Change		
			Approved Budget	Budget Review				
			Priorities					
Revenue *								
Interest Income, Los Angeles Investment Fund (L.A.I.F.), & Unrealized Gain/Loss	\$ 13,033	\$ 9,896	\$ 8,000	\$ 12,000	\$ 4,000	50.00%	Increase is based on current Year to Date total of \$9,896 and last years performance.	
Gift Contrib. Income	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!		
Locker Revenue	\$ 4,700	\$ 4,250	\$ 4,100	\$ 4,200	\$ 100	2.44%	Increase is based on current Year to Date total of \$4,250 and last years performance.	
Miscellaneous Revenue (Rev. Other, Music Concerts, Events, & Laptop Rev)	\$ 1,643	\$ 150	\$ 3,000	\$ 1,500	\$ (1,500)	-50.00%	Decrease is based on current Year to Date total of \$150 and last years performance.	
Movie Ticket Sales	\$ 302	\$ 288	\$ 1,500	\$ 500	\$ (1,000)	-66.67%	Decrease is based on current Year to Date total of \$288 and last years performance.	
Sea World Tickets	\$ 91	\$ 67	\$ 250	\$ 250	\$ -	0.00%		
Disneyland Sales	\$ 818	\$ -	\$ -	\$ -	\$ -	#DIV/0!		
Commissions (Knott's Ticket Sales)	\$ 483	\$ 313	\$ 1,000	\$ 1,000	\$ -	0.00%		
Consignment Sales	\$ 12,991	\$ 9,340	\$ 9,000	\$ 11,000	\$ 2,000	22.22%	Increase is based on current Year to Date total of \$9,340 and last years performance.	
Total Programming and Student Support Revenue	\$ 34,061	\$ 24,304	\$ 26,850	\$ 30,450	\$ 3,600	13.41%		
Expenses								
Student Support (formally Programming)								
Student Organization Direct Funding and Co-sponsorships	\$ 103,360	\$ 24,604	\$ 110,453	\$ 110,453	\$ -	0.00%		
Unrestricted Funding for the Finance Committee	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!		
Leadership Development	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!		
Programming & Advocacy (Expenses-Other)	\$ 225,284	\$ 64,324	\$ 209,689	\$ 209,439	\$ (250)	-0.12%	Raul Henderson Spirit Scholarships requires \$250 to be moved to the scholarship line item.	
Marketing and Advertisement	\$ 40,488	\$ 15,646	\$ 56,266	\$ 61,766	\$ 5,500	9.77%	Due to demand for blue books and scantrons an increase is needed.	
Total Programming	\$ 369,133	\$ 104,574	\$ 376,408	\$ 381,658	\$ 5,250	1.39%		
Scholarships & Vouchers								
Student Book Voucher Program	\$ 12,039	\$ 4,051	\$ 15,000	\$ 9,500	\$ (5,500)	-36.67%	Fall and spring application pool was lower than normal allowing for this decrease.	
Committee Permits/Vouchers	\$ 1,621	\$ 1,629	\$ 8,000	\$ 8,000	\$ -	0.00%		
ASI Scholarships	\$ 4,000	\$ -	\$ -	\$ 250	\$ 250	#DIV/0!	Raul Henderson Spirit Scholarships requires \$250 to be moved to the scholarship line item to round the \$3,750 award to \$4,000.	
Total Scholarships & Vouchers	\$ 17,660	\$ 5,680	\$ 23,000	\$ 17,750	\$ (5,250)	-22.83%		
University Support								
Children's Center	\$ 140,000	\$ 62,606	\$ 137,732	\$ 137,732	\$ -	0.00%		
EOP	\$ 3,500	\$ 2,550	\$ 5,100	\$ 5,100	\$ -	0.00%		
EPIC (Educational Participation in Communities)	\$ 6,744	\$ 6,000	\$ 12,000	\$ 12,000	\$ -	0.00%		
College of Arts & Letters - Golden Eagle Radio	\$ 5,000	\$ 5,000	\$ 10,000	\$ 10,000	\$ -	0.00%		
Dreamers Resource Center	\$ 9,647	\$ 8,500	\$ 17,000	\$ 17,000	\$ -	0.00%		
Veterans Resource Center	\$ 2,063	\$ 4,850	\$ 9,700	\$ 9,700	\$ -	0.00%		
Total Student Support	\$ 166,953	\$ 89,506	\$ 191,532	\$ 191,532	\$ -	0.00%		
Total Programming and Student Support Expenses	\$ 553,746	\$ 199,760	\$ 590,940	\$ 590,940	\$ -	0.00%		
Net Cost of Programming, Student & University Support	\$ 519,686	\$ 175,456	\$ 564,090	\$ 560,490	\$ (3,600)	-0.64%		

Associated Students, Inc.
CALIFORNIA STATE UNIVERSITY, LOS ANGELES



"...For the Students, by the Students!"

2017-18 6&6 Operating Budget Review

Revised

Wednesday, January 31, 2018

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2017-18 6&6 Operating Budget Review						
Revenue and Investments		2016/2017	2017/2018	2017/2018	Net Budget	Percent
Description of Item		Actual	Approved Budget Priorities	6&6 Operating Budget Review	Modification	Change
Fee Revenue *						
Student Fee Revenue	\$	1,453,671	\$ 1,428,920	\$ 1,589,146	\$ -	0.00%
Current Year Spending	\$	1,453,671	\$ 1,428,920	\$ 1,589,146	\$ 160,226	11.21%
Other Projected Revenue						
Interest Income, Los Angeles Investment Fund (L.A.I.F.), & Unrealized Gain/Loss	\$	13,033	\$ 8,000	\$ 12,000	\$ 4,000	50.00%
Student & University Support Revenue	\$	21,028	\$ 18,850	\$ 18,450	\$ (400)	-2.12%
Total Other Revenue	\$	34,061	\$ 26,850	\$ 30,450	\$ 3,600	13.41%
Total Revenue	\$	1,487,732	\$ 1,455,770	\$ 1,619,596	\$ 163,826	11.25%
Projected Expenses						
Administration	\$	395,815	\$ 450,959	\$ 446,274	\$ (4,685)	-1.04%
ASI Student Government	\$	482,292	\$ 547,246	\$ 542,996	\$ (4,250)	-0.78%
Student & University Support	\$	553,746	\$ 590,940	\$ 590,940	\$ -	0.00%
Total Unit Expense	\$	1,431,853	\$ 1,589,145	\$ 1,580,211	\$ (8,934)	-0.56%
Total Revenue	\$	1,487,732	\$ 1,455,770	\$ 1,619,596	\$ 163,826	11.25%
Total Unit Expense	\$	1,431,853	\$ 1,589,145	\$ 1,580,211	\$ (8,934)	-0.56%
Net Operating Income/(Deficit)	\$	55,878	\$ (133,375)	\$ 39,385		
Fund Balance						
Beginning Fund Balance	\$	1,582,416				
Net Operating Income/(Deficit)	\$	55,878				
Ending Fund Balance	\$	1,638,294				
3%	\$	49,149				
Net Current Year Spending	\$	1,589,145				
						Trailer System • ASI operates off of a Trailer System model. This allows ASI to allocate funds for activities and programs with a greater degree of certainty. 3% of the total trailer system is being set aside for contingency operating costs which totals: \$ 49,149.00

Administration Description of Item	2016/2017 Actual	YTD 2017/2018 as of 12/31/17	2017/2018 Approved Budget Priorities	2017/2018 6&6 Operating Budget Review	Net Budget Modification	Percent Change	2017-18 6&6 Operating Budget Review
							Comment/Variance Explanation
Expenses *							
Personnel							
Staff Salaries	\$ 138,958	\$ 75,704	\$ 157,166	\$ 156,330	\$ (836)	-0.53%	Salary savings (merit adjustments)
Staff Benefits & Annual contribution to VEBA Trust post retirement account (\$5,000)	\$ 36,050	\$ 33,342	\$ 63,768	\$ 63,435	\$ (333)	-0.52%	Salary savings created this savings.
Student Salaries	\$ 45,628	\$ 22,661	\$ 58,370	\$ 58,370	\$ -	0.00%	
Total Personnel	\$ 220,636	\$ 131,708	\$ 279,303	\$ 278,135	\$ (1,168)	-0.42%	
Supplies and Services							
Staff Development	\$ 60	\$ 1,580	\$ 910	\$ 910	\$ (0)	0.00%	
Dues/Subscriptions	\$ 2,496	\$ 2,539	\$ 983	\$ 1,016	\$ 33	3.36%	Sight increase in NACAS annual dues.
Bank Charges	\$ 1,541	\$ 150	\$ 3,360	\$ 1,811	\$ (1,549)	-46.10%	Savings due to maintaining a high enough balance in bank account.
Operating Expenses (Supplies & Services)	\$ 20,396	\$ 3,524	\$ 6,030	\$ 6,030	\$ -	0.00%	
Technology Related	\$ 1,397	\$ 1,257	\$ 11,413	\$ 11,413	\$ -	0.00%	
Payroll Charges	\$ 6,159	\$ 3,153	\$ 7,105	\$ 7,105	\$ -	0.00%	
Human Resources	\$ 5,000	\$ 2,500	\$ 5,000	\$ 5,000	\$ -	0.00%	
Total Supplies and Services	\$ 37,048	\$ 14,702	\$ 34,801	\$ 33,285	\$ (1,516)	-4.36%	
Travel							
Seminars, Conf., Memberships and Travel	\$ 6,583	\$ (36)	\$ 9,410	\$ 9,410	\$ -	0.00%	
Total Travel	\$ 6,583	\$ (36)	\$ 9,410	\$ 9,410	\$ -	0.00%	
Contracts, MOU's and Leases							
University Accounting Services	\$ 57,560	\$ 28,780	\$ 57,560	\$ 57,560	\$ -	0.00%	
Auditing Services & Contractual Services	\$ 19,422	\$ 5,751	\$ 21,625	\$ 21,625	\$ -	0.00%	
Fee Collection Services	\$ 10,796	\$ 5,733	\$ 10,807	\$ 10,807	\$ (0)	0.00%	
Insurance	\$ 5,911	\$ 6,420	\$ 8,000	\$ 8,000	\$ -	0.00%	
Legal Services	\$ 1,953	\$ 1,190	\$ 7,000	\$ 5,000	\$ (2,000)	-28.57%	Projected savings based on need for the balance of the year.
Lease Chargeback's	\$ 22,453	\$ 11,227	\$ 22,453	\$ 22,453	\$ 0	0.00%	
Total Contracts, MOUs and Leases	\$ 118,095	\$ 59,101	\$ 127,445	\$ 125,445	\$ (2,000)	-1.57%	
Equipment							
Capital Equipment & Loss of Disposal of Fix Assets	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
Depreciation	\$ 13,453	\$ 7,617	\$ -	\$ -	\$ -	#DIV/0!	
Total Equipment & Depreciation	\$ 13,453	\$ 7,617	\$ -	\$ -	\$ -	#DIV/0!	
Total Administrative Expenses	\$ 395,815	\$ 213,092	\$ 450,959	\$ 446,274	\$ (4,685)	-1.04%	

Student Government Description of Item	2016/2017	YTD 2017/2018	2017/2018	2017/2018	Net Budget	Percent	2017-18 6&6 Operating Budget Review
	Actual	as of 12/31/17	Approved Budget Priorities	6&6 Operating Budget Review	Modification	Change	Comment/Variance Explanation
Expenses *							
Personnel							
Staff Salaries	\$ 157,248	\$ 80,273	\$ 170,065	\$ 168,758	\$ (1,307)	-0.77%	Salary savings (merit adjustments)
Student Salaries	\$ 28,669	\$ 19,999	\$ 34,970	\$ 32,735	\$ (2,235)	-6.39%	Salary savings
Benefits - Annual contribution to VEBA Trust post-retirement account (\$5,000)	\$ 69,904	\$ 40,538	\$ 75,054	\$ 74,346	\$ (708)	-0.94%	Salary savings created this savings.
Total Personnel	\$ 255,822	\$ 140,810	\$ 280,089	\$ 275,839	\$ (4,250)	-1.52%	
Supplies and Services							
Technology Related	\$ 4,621	\$ 1,439	\$ 25,980	\$ 25,980	\$ 0	0.00%	
Marketing and Advertisement; Hospitality *	\$ 4,688	\$ 7,549	\$ 17,799	\$ 17,799	\$ -	0.00%	
Operating Expenses	\$ 27,004	\$ 9,371	\$ 9,903	\$ 9,903	\$ -	0.00%	
New DUES / SUBS / PUBLICATIONS	\$ -	\$ -	\$ 4,580	\$ 4,580	\$ (0)	0.00%	
Amortization Expenses	\$ -	\$ 1,125					
Total Supplies and Services	\$ 36,313	\$ 19,484	\$ 58,262	\$ 58,262	\$ 0	0.00%	
CSSA							
ASI Student Government Travel	\$ 24,735	\$ 5,687	\$ 37,825	\$ 37,825	\$ -	0.00%	
Total CSSA	\$ 24,735	\$ 5,687	\$ 37,825	\$ 37,825	\$ -	0.00%	
FT Staff Travel							
Travel (In State & Out of State)	\$ 16,010	\$ 9,753	\$ 10,365	\$ 10,365	\$ -	0.00%	
Total FT Staff Travel	\$ 16,010	\$ 9,753	\$ 10,365	\$ 10,365	\$ -	0.00%	
ASI President's Budget							
Hospitality	\$ 98	\$ -	\$ 100	\$ 100	\$ -	0.00%	
Leadership Development	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
Programming	\$ 47	\$ 264	\$ 750	\$ 750	\$ -	0.00%	
Total A.S.I. President's Budget	\$ 144	\$ 264	\$ 850	\$ 850	\$ -	0.00%	
Leadership Development & Specialized Training							
Leadership Development	\$ 53,600	\$ 16,429	\$ 40,872	\$ 40,872	\$ 0	0.00%	
Total Leadership Dev. & Specialized Training	\$ 53,600	\$ 16,429	\$ 40,872	\$ 40,872	\$ 0	0.00%	
Grant-In-Aid							
Grant-In-Aid	\$ 95,668	\$ 60,073	\$ 118,983	\$ 118,983	\$ 0	0.00%	
Total Grant-In-Aid	\$ 95,668	\$ 60,073	\$ 118,983	\$ 118,983	\$ 0	0.00%	
Total Student Government Expenses *	\$ 482,292	\$ 252,500	\$ 547,246	\$ 542,996	\$ (4,250)	-0.78%	
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NOTE:							
Amortization Expenses	\$	937					