

Associated Students, Inc.
CALIFORNIA STATE UNIVERSITY, LOS ANGELES



"...For the Students, by the Students!"

2017-18 6&6 Budget Review

Revised

Wednesday, February 28, 2018

:

2017-18 6&6 Budget Review				Proposed		
Revenue and Investments		2016/2017	2017/2018	2017/2018	Net Budget	Percent
Description of Item		Actual	Approved Budget Priorities	6&6 Budget Review	Modification	Change
Fee Revenue *						
Current Year Spending	\$ 1,453,671	\$ 1,589,146	\$ 1,589,146	\$ -	0.00%	
Current Year Spending	\$ 1,453,671	\$ 1,589,146	\$ 1,589,146	\$ -	0.00%	
Other Projected Revenue						
Interest Income, Los Angeles Investment Fund (L.A.I.F.), & Unrealized Gain/Loss	\$ 13,033	\$ 8,000	\$ 13,000	\$ 5,000	62.50%	
Student & University Support Revenue	\$ 21,028	\$ 18,850	\$ 18,450	\$ (400)	-2.12%	
Total Other Revenue	\$ 34,061	\$ 26,850	\$ 31,450	\$ 4,600	17.13%	
Total Revenue	\$ 1,487,732	\$ 1,615,996	\$ 1,620,596	\$ 4,600	0.28%	
Projected Expenses						
Administration	\$ 395,815	\$ 450,959	\$ 446,275	\$ (4,684)	-1.04%	
ASI Student Government	\$ 482,292	\$ 547,247	\$ 534,580	\$ (12,667)	-2.31%	
Student & University Support	\$ 553,746	\$ 590,940	\$ 639,741	\$ 48,801	8.26%	
Total Unit Expense	\$ 1,431,853	\$ 1,589,146	\$ 1,620,596	\$ 31,450	1.98%	
Total Revenue	\$ 1,487,732	\$ 1,615,996	\$ 1,620,596	\$ 4,600	0.28%	
Total Unit Expense	\$ 1,431,853	\$ 1,589,146	\$ 1,620,596	\$ 31,450	1.98%	
Net Operating Income/(Deficit)	\$ 55,878	\$ 26,850	\$ -			
Fund Balance						
Beginning Fund Balance	\$ 1,582,416					
Net Operating Income/(Deficit)	\$ 55,878					
Ending Fund Balance	\$ 1,638,294					
3%	\$ 49,149					
Net Current Year Spending	\$ 1,589,145					

Trailer System
• A.S.I. operates off of a Trailer System model. This allows A.S.I. to allocate funds for activities and programs with a greater degree of certainty. 3% of the total trailer system is being set aside for contingency operating costs which totals:
\$ 49,149.00

Administration Description of Item	2016/2017 Actual	2017/2018 Approved Budget Priorities	Proposed 2017/2018 6&6 Budget Review	Net Budget Modification	Percent Change	2017-18 6&6 Budget Review Comment/Variance Explanation
Expenses *						
Personnel						
Staff Salaries	\$ 138,958	\$ 157,166	\$ 156,330	\$ (836)	-0.53%	Salary savings (merit adjustments)
Staff Benefits & Annual contribution to VEBA Trust post retirement account (\$5,000)	\$ 36,050	\$ 63,768	\$ 63,435	\$ (333)	-0.52%	Salary savings.
Student Salaries	\$ 45,628	\$ 58,370	\$ 58,370	\$ -	0.00%	
Total Personnel	\$ 220,636	\$ 279,303	\$ 278,135	\$ (1,168)	-0.42%	
Supplies and Services						
Staff Development	\$ 60	\$ 910	\$ 910	\$ -	0.00%	
Dues/Subscriptions	\$ 2,496	\$ 983	\$ 1,016	\$ 33	3.36%	Increase to reflect NACAS dues.
Bank Charges	\$ 1,541	\$ 3,360	\$ 1,811	\$ (1,549)	-46.10%	Savings due to maintaining a high enough balance in bank account.
Operating Expenses (Supplies & Services)	\$ 20,396	\$ 6,030	\$ 6,030	\$ -	0.00%	
Technology Related	\$ 1,397	\$ 11,413	\$ 11,413	\$ -	0.00%	
Payroll Charges	\$ 6,159	\$ 7,105	\$ 7,105	\$ -	0.00%	
Human Resources	\$ 5,000	\$ 5,000	\$ 5,000	\$ -	0.00%	
Total Supplies and Services	\$ 37,048	\$ 34,801	\$ 33,285	\$ (1,516)	-4.36%	
Travel						
Seminars, Conf., Memberships and Travel	\$ 6,583	\$ 9,410	\$ 9,410	\$ -	0.00%	
Total Travel	\$ 6,583	\$ 9,410	\$ 9,410	\$ -	0.00%	
Contracts, MOU's and Leases						
University Accounting Services	\$ 57,560	\$ 57,560	\$ 57,560	\$ -	0.00%	
Auditing Services & Contractual Services	\$ 19,422	\$ 21,625	\$ 21,625	\$ -	0.00%	
Fee Collection Services	\$ 10,796	\$ 10,807	\$ 10,807	\$ -	0.00%	
Insurance	\$ 5,911	\$ 8,000	\$ 8,000	\$ -	0.00%	
Legal Services	\$ 1,953	\$ 7,000	\$ 5,000	\$ (2,000)	-28.57%	Projected savings based on need for the balance of the year.
Lease Chargeback's	\$ 22,453	\$ 22,453	\$ 22,453	\$ -	0.00%	
Total Contracts, MOU's and Leases	\$ 118,095	\$ 127,445	\$ 125,445	\$ (2,000)	-1.57%	
Equipment						
Capital Equipment & Loss of Disposal of Fix Assets	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
Depreciation	\$ 13,453	\$ -	\$ -	\$ -	#DIV/0!	
Total Equipment & Depreciation	\$ 13,453	\$ -	\$ -	\$ -	#DIV/0!	
Total Administrative Expenses	\$ 395,815	\$ 450,959	\$ 446,275	\$ (4,684)	-1.06%	

<i>Student Government</i> Description of Item	2016/2017 Actual	2017/2018 Approved Budget Priorities	Proposed 2017/2018 6&6 Budget Review	Net Budget Modification	Percent Change	2017-18 6&6 Budget Review Comment/Variance Explanation
Expenses *						
Personnel						
Staff Salaries	\$ 157,248	\$ 170,065	\$ 168,758	\$ (1,307)	-0.77%	Salary savings (merit adjustments)
Student Salaries	\$ 28,669	\$ 34,970	\$ 32,735	\$ (2,235)	-6.39%	Salary savings.
Benefits - Annual contribution to VEBA Trust post-retirement account (\$5,000)	\$ 69,904	\$ 75,054	\$ 74,346	\$ (708)	-0.94%	Salary savings.
Total Personnel	\$ 255,822	\$ 280,089	\$ 275,839	\$ (4,250)	-1.52%	
Supplies and Services						
Technology Related	\$ 4,621	\$ 25,980	\$ 29,198	\$ 3,218	12.39%	Funds allocated for new SSD cards and monitors to stay up-to-date with support services provided by ITS.
Marketing and Advertisement; Hospitality *	\$ 4,688	\$ 17,799	\$ 19,599	\$ 1,800	10.11%	Funds allocated to marketing initiatives.
Operating Expenses	\$ 27,004	\$ 9,903	\$ 9,903	\$ -	0.00%	
New DUES / SUBS / PUBLICATIONS	\$ -	\$ 4,580	\$ 4,580	\$ -	0.00%	
Amortization Expenses	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
Total Supplies and Services	\$ 36,313	\$ 58,262	\$ 63,280	\$ 5,018	15.09%	
CSSA						
ASI Student Government Travel	\$ 24,735	\$ 37,825	\$ 31,970	\$ (5,855)	-15.48%	Savings to reflect actuals as of December 2017, and reflect remaining CSSA locations for the year.
Total CSSA	\$ 24,735	\$ 37,825	\$ 31,970	\$ (5,855)	-15.48%	
FT Staff Travel						
Travel (In State & Out of State)	\$ 16,010	\$ 10,365	\$ 10,365	\$ -	0.00%	
Total FT Staff Travel	\$ 16,010	\$ 10,365	\$ 10,365	\$ -	0.00%	
ASI President's Budget						
Hospitality	\$ 98	\$ 100	\$ 100	\$ -	0.00%	
Leadership Development	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
Supplies	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
Programming	\$ 47	\$ 750	\$ 750	\$ -	0.00%	
Total A.S.I. President's Budget	\$ 144	\$ 850	\$ 850	\$ -	0.00%	
Leadership Development & Specialized Training						
Leadership Development	\$ 53,600	\$ 40,872	\$ 33,293	\$ (7,579)	-18.54%	Reductions made after actuals of completed leadership development. Funds allocated to board priorities.
Total Leadership Dev. & Specialized Training	\$ 53,600	\$ 40,872	\$ 33,293	\$ (7,579)	-18.54%	
Grant-In-Aid						
Grant-In-Aid	\$ 95,668	\$ 118,983	\$ 118,983	\$ (0)	0.00%	
Total Grant-In-Aid	\$ 95,668	\$ 118,983	\$ 118,983	\$ (0)	0.00%	
Total Student Government Expenses *	\$ 482,292	\$ 547,247	\$ 534,580	\$ (12,667)	-2.31%	

Student & University Support	2017/2018					2017-18 6&6 Budget Review	2017-18 6&6 Budget Review
	Description of Item	2016/2017 Actual	2017/2018 Approved Budget Priorities	Proposed 2017/2018 6&6 Budget Review	Net Budget Modification		
Revenue *							
Interest Income, Los Angeles Investment Fund (L.A.I.F.), & Unrealized Gain/Loss	\$ 13,033	\$ 8,000	\$ 13,000	\$ 5,000	62.50%	Increase is based on current Year to Date total of \$9,896 and last year's performance	
Gift Contrib. Income	\$ -	\$ -	\$ -	\$ -	#DIV/0!		
Locker Revenue	\$ 4,700	\$ 4,100	\$ 4,200	\$ 100	2.44%	Increase is based on current Year to Date total of \$4,250 and last year's performance	
Miscellaneous Revenue (Rev. Other, Music Concerts, Events, & Laptop Rev)	\$ 1,643	\$ 3,000	\$ 1,500	\$ (1,500)	-50.00%	Decrease is based on current Year to Date total of \$150 and last year's performance	
Movie Ticket Sales	\$ 302	\$ 1,500	\$ 500	\$ (1,000)	-66.67%	Decrease is based on current Year to Date total of \$288 and last year's performance	
Sea World Tickets	\$ 91	\$ 250	\$ 250	\$ -	0.00%		
Disneyland Sales	\$ 818	\$ -	\$ -	\$ -	#DIV/0!		
Commissions (Knott's Ticket Sales)	\$ 483	\$ 1,000	\$ 1,000	\$ -	0.00%		
Consignment Sales	\$ 12,991	\$ 9,000	\$ 11,000	\$ 2,000	22.22%	Increase is based on current Year to Date total of \$9,340 and last year's performance	
Total Programming and Student Support Revenue	\$ 34,061	\$ 26,850	\$ 31,450	\$ 4,600	17.13%		
Expenses							
Student Support (formally Programming)							
Student Organization Direct Funding and Co-sponsorships	\$ 103,360	\$ 110,453	\$ 110,453	\$ -	0.00%		
Unrestricted Funding for the Finance Committee	\$ -	\$ -	\$ 48,801	\$ 48,801	#DIV/0!	Funds have been moved to Unrestricted after careful review of all line items.	
Leadership Development	\$ -	\$ -	\$ -	\$ -	#DIV/0!		
Programming & Advocacy (Expenses-Other)	\$ 225,284	\$ 209,689	\$ 211,439	\$ 1,750	0.83%	Raul Henderson Spirit Scholarships requires \$250 to be moved to the scholarship line item. Funding increase for internal event under Legislative Affairs.	
Marketing and Advertisement	\$ 40,488	\$ 56,266	\$ 61,766	\$ 5,500	9.77%	Due to demand for blue books and scantrons an increase us needed.	
Total Programming	\$ 369,133	\$ 376,408	\$ 432,459	\$ 56,051	14.89%		
Scholarships & Vouchers							
Student Book Voucher Program	\$ 12,039	\$ 15,000	\$ 9,500	\$ (5,500)	-36.67%	Fall and spring application pool was lower than normal allowing for this decrease.	
Committee Permits/Vouchers	\$ 1,621	\$ 8,000	\$ 6,000	\$ (2,000)	-25.00%	Decrease in incentives to meet demand.	
ASI Scholarships	\$ 4,000	\$ -	\$ 250	\$ 250	#DIV/0!	Raul Henderson Scholarships requires \$250 to be oved to the scholarship line item to round the	
Total Scholarships & Vouchers	\$ 17,660	\$ 23,000	\$ 15,750	\$ (7,250)	-31.52%		
University Support							
Children's Center	\$ 140,000	\$ 137,732	\$ 137,732	\$ -	0.00%		
EOP	\$ 3,500	\$ 5,100	\$ 5,100	\$ -	0.00%		
EPIC (Educational Participation in Communities)	\$ 6,744	\$ 12,000	\$ 12,000	\$ -	0.00%		
College of Arts & Letters - Golden Eagle Radio	\$ 5,000	\$ 10,000	\$ 10,000	\$ -	0.00%		
Dreamers Resource Center	\$ 9,647	\$ 17,000	\$ 17,000	\$ -	0.00%		
Veterans Resource Center	\$ 2,063	\$ 9,700	\$ 9,700	\$ -	0.00%		
Total Student Support	\$ 166,953	\$ 191,532	\$ 191,532	\$ -	0.00%		
Total Programming and Student Support Expenses	\$ 553,746	\$ 590,940	\$ 639,741	\$ 48,801	8.26%		
Net Cost of Programming, Student & University Support	\$ 519,686	\$ 564,090	\$ 608,291	\$ 44,201	7.84%		