

The following is a draft of the organizational operating budget for the 2018-19 fiscal year

Amounts are subject to revision by the ASI Board of Directors.

Area	Actuals 2016-17	YTD as of 3/31/18	Original 2017-18	6&6 Review 2017-18	Proposed 2018-19	Difference	% Change
Revenue*	\$ (1,487,732)	\$ (1,398,418)	\$ (1,455,770)	\$ (1,620,596)	\$ (1,491,068)	\$ (35,298)	2.42%
Administration	\$ 382,363	\$ 326,873	\$ 443,596	\$ 446,275	\$ 461,254	\$ 17,658	3.98%
Student Government	\$ 482,292	\$ 357,649	\$ 522,244	\$ 534,580	\$ 546,307	\$ 24,063	4.61%
Student & University Support	\$ 553,746	\$ 407,869	\$ 489,930	\$ 639,741	\$ 483,506	\$ (6,424)	-1.31%
*Note: 49,149 of the reserves from 2017-18 has been advanced for next year in Revenue	\$ (69,331)	\$ (306,027)	\$ (0)	\$ -	\$ (0)		

Trailer System: ASI allocates 3% of the total trailer system toward reserves for contingency operating costs	#REF!	#REF!	\$ 47,472	\$ 49,149	\$ 45,126		
--	-------	-------	-----------	-----------	-----------	--	--

Area	Function	Program/Function Area	Actuals 2016-17	YTD as of 3/31/18	Original 2017-18	6&6 Review 2017-18	Proposed 2018-19	Difference	% Change	Notes:	
Revenue	Projected CY Spending	\$53.75 per student per year	\$ (1,453,671)	\$ (1,365,000)	\$ (1,428,920)	\$ (1,589,146)	\$ (1,459,068)	\$ 130,078	-8.19%		
	Programming and Student Support Revenue	Interest	\$ (13,033)	\$ (15,709)	\$ (8,000)	\$ (13,000)	\$ (12,000)	\$ 1,000	-7.69%		
		Gift Contribution Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
		Locker Revenue	\$ (4,700)	\$ (5,210)	\$ (4,100)	\$ (4,200)	\$ (4,200)	\$ -	\$ -	0.00%	
		Miscellaneous Revenue	\$ (1,643)	\$ (150)	\$ (3,000)	\$ (1,500)	\$ -	\$ 1,500	\$ -100.00%	Projecting less revenue in Mis. Revenue.	
		Movie Ticket Sales	\$ (302)	\$ (379)	\$ (1,500)	\$ (500)	\$ (750)	\$ (250)	\$ -	50.00%	Projecting less revenue in movie ticket sales.
		Sea World Tickets	\$ (91)	\$ (114)	\$ (250)	\$ (250)	\$ (250)	\$ -	\$ -	0.00%	
		Disneyland Sales	\$ (818)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
		Knott's Ticket Sales	\$ (483)	\$ (441)	\$ (1,000)	\$ (1,000)	\$ (1,000)	\$ -	\$ -	0.00%	
		Consignment Sales	\$ (12,991)	\$ (11,415)	\$ (9,000)	\$ (11,000)	\$ (13,800)	\$ (2,800)	\$ -	25.45%	Projecting an increase in consignment sales.
Administration	Personnel	Staff Salaries	\$ 138,958	\$ 111,599	\$ 157,166	\$ 156,330	\$ 167,951	\$ 11,621	7.43%	Increase is due to moving a part-time employee to full-time.	
		Staff Benefits & VEBA Trust post retirement (\$5,000)	\$ 36,050	\$ 46,600	\$ 63,768	\$ 63,435	\$ 75,043	\$ 11,608	\$ -	18.30%	Increase is due to moving a part-time employee to full-time receiving benefits.
		Student Salaries	\$ 45,628	\$ 33,024	\$ 58,370	\$ 58,370	\$ 61,620	\$ 3,250	\$ -	5.57%	
	Supplies and Services	Staff Development	\$ 60	\$ 616	\$ 910	\$ 910	\$ 2,533	\$ 1,623	\$ -	178.35%	Increase to send student staff to leadership development conferences.
		Dues/Subscriptions	\$ 2,496	\$ 1,137	\$ 983	\$ 1,016	\$ 1,016	\$ -	\$ -	0.00%	
		Bank Charges	\$ 1,541	\$ 150	\$ 3,360	\$ 1,811	\$ 3,360	\$ 1,549	\$ -	85.53%	Fully funding the line item for next year.
		Operating Expenses (Supplies and Services)	\$ 20,396	\$ 5,070	\$ 6,030	\$ 6,030	\$ 5,142	\$ (888)	\$ -	-14.73%	Reductions based on board priorities.
		Technology Related	\$ 1,397	\$ 8,791	\$ 4,050	\$ 11,413	\$ -	\$ (11,413)	\$ -	-100.00%	Upgrades are up-to-date for the next year.
		Payroll Charges	\$ 6,159	\$ 4,760	\$ 7,105	\$ 7,105	\$ 7,105	\$ -	\$ -	0.00%	
		Human Resources	\$ 5,000	\$ 3,750	\$ 5,000	\$ 5,000	\$ 5,000	\$ -	\$ -	0.00%	
	Travel	Seminars, Conferences, Memberships and Travel	\$ 6,583	\$ 5,148	\$ 9,410	\$ 9,410	\$ 5,863	\$ (3,547)	\$ -	-37.69%	Reductions based on board priorities. Will be reassessed at 3&9.
	Contracts, MOUs and Leases	University Accounting Services	\$ 57,560	\$ 43,170	\$ 57,560	\$ 57,560	\$ 57,560	\$ -	\$ -	0.00%	
		Auditing Services & Contractual Services	\$ 19,422	\$ 16,175	\$ 21,625	\$ 21,625	\$ 22,718	\$ 1,093	\$ -	5.05%	
		Fee Collection Services	\$ 10,796	\$ 10,890	\$ 10,807	\$ 10,807	\$ 10,890	\$ 83	\$ -	0.77%	
		Insurance	\$ 5,911	\$ 6,420	\$ 8,000	\$ 8,000	\$ 8,000	\$ -	\$ -	0.00%	
		Legal Services	\$ 1,953	\$ 1,210	\$ 7,000	\$ 5,000	\$ 5,000	\$ -	\$ -	0.00%	
		Lease Chargebacks	\$ 22,453	\$ 16,840	\$ 22,453	\$ 22,453	\$ 22,453	\$ -	\$ -	0.00%	
Equipment	Depreciation, Capital Equipment & Loss	\$ -	\$ 11,523	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!		

Area	Function	Program/Function Area	#REF!	YTD as of 3/31/18	#REF!	6&6 Review 2017-18	Proposed 2018-19	Difference	% Change	
Student Government	Personnel	Staff Salaries	\$ 157,248	\$ 118,517	\$ 170,065	\$ 168,758	\$ 172,667	\$ 3,909	2.32%	
		Student Salaries	\$ 28,669	\$ 26,496	\$ 34,970	\$ 32,735	\$ 36,660	\$ 3,925	11.99%	Keeping up-to-date with the minimum wage increases required by state law.
		Staff Benefits & VEBA Trust post retirement (\$5,000)	\$ 69,904	\$ 58,957	\$ 75,054	\$ 74,346	\$ 78,401	\$ 4,055	5.45%	
	Supplies and Services	Technology Related	\$ 4,621	\$ 3,672	\$ 14,281	\$ 29,198	\$ 12,552	\$ (16,646)	-57.01%	Reductions based on board priorities.
		Marketing and Advertisement, Hospitality	\$ 4,688	\$ 13,386	\$ 5,618	\$ 19,599	\$ 8,120	\$ (11,479)	-58.57%	Reductions based on board priorities. Will be reassessed at 3&9.
		Operating Expenses	\$ 27,004	\$ 8,326	\$ 8,780	\$ 9,903	\$ 2,370	\$ (7,533)	-76.07%	Strategic Plan has been completed and consultant services will no longer be needed.
		Dues/Subscriptions	\$ -	\$ 3,238	\$ 4,580	\$ 4,580	\$ 4,698	\$ 118	2.58%	
		Amortization Expenses	\$ -	\$ 1,687	\$ -	\$ -	\$ -	\$ -	\$ -	
	CSSA	Student Government Travel	\$ 24,735	\$ 19,563	\$ 37,825	\$ 31,970	\$ 35,195	\$ 3,225	10.09%	Fully funding the line item for next year.
	FT Staff Travel	Travel (In State & Out of State)	\$ 16,010	\$ 9,505	\$ 10,365	\$ 10,365	\$ 9,665	\$ (700)	-6.75%	
	ASI President's Budget	Hospitality	\$ 98	\$ -	\$ 100	\$ 100	\$ 100	\$ -	0.00%	
		Leadership Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
		Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
		Programming	\$ 47	\$ 264	\$ 750	\$ 750	\$ 1,150	\$ 400	53.33%	Funding the Here We Come event.
	Leadership Development & Specialized Training	Leadership Development	\$ 53,600	\$ 20,408	\$ 40,872	\$ 33,293	\$ 38,666	\$ 5,373	16.14%	Fully funding the line item for next year.
	Grant-In-Aid	Grant-In-Aid	\$ 95,668	\$ 73,630	\$ 118,983	\$ 118,983	\$ 146,063	\$ 27,080	22.76%	Increase all GIAs of ASI Officers for next year. Pending approval from the University. Please see the proposal.
	Student & University Support	Student Support	Student Organization Direct Funding and Co-sponsorships	\$ 103,360	\$ 44,753	\$ 110,453	\$ 110,453	\$ 109,458	\$ (995)	-0.90%
Unrestricted Funding for the Finance Committee			\$ -	\$ -	\$ -	\$ 48,801	\$ 1,547	\$ (47,254)	-96.83%	The decrease is due to one time budget priority funding allocated last year.
Leadership Development			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
Programming & Advocacy			\$ 225,284	\$ 128,548	\$ 121,200	\$ 211,439	\$ 117,441	\$ (93,998)	-44.46%	Reductions based on board priorities for the beginning of the year.
Marketing and Advertisement, Hospitality			\$ 40,488	\$ 31,605	\$ 56,266	\$ 61,766	\$ 43,543	\$ (18,223)	-29.50%	Reductions based on board priorities for the beginning of the year.
Scholarships & Vouchers		Student Book Voucher Program	\$ 12,039	\$ 8,260	\$ 15,000	\$ 9,500	\$ 12,000	\$ 2,500	26.32%	Increase to meet demand of book vouchers. Will be assessed at 3&9 Budget Review.
		Committee Permits/Vouchers	\$ 1,621	\$ 2,921	\$ 8,000	\$ 6,000	\$ 6,238	\$ 238	3.97%	
		ASI Scholarships	\$ 4,000	\$ 250	\$ -	\$ 250	\$ 4,000	\$ 3,750	1500.00%	Raul Henderson moved from Programming to this line item so funds can be transferred to the Cal State LA Foundation for disbursement.
University Support		Children's Center	\$ 140,000	\$ 137,732	\$ 125,211	\$ 137,732	\$ 140,779	\$ 3,047	2.21%	
		EOP	\$ 3,500	\$ 5,100	\$ 5,100	\$ 5,100	\$ 500	\$ (4,600)	-90.20%	Reductions based on board priorities.
		EPIC	\$ 6,744	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ -	0.00%	
		Golden Eagle Radio	\$ 5,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 3,000	\$ (7,000)	-70.00%	Reductions based on board priorities.
		Dreamers Resource Center	\$ 9,647	\$ 17,000	\$ 17,000	\$ 17,000	\$ 13,000	\$ (4,000)	-23.53%	Reductions based on board priorities.
	Veterans Resource Center	\$ 2,063	\$ 9,700	\$ 9,700	\$ 9,700	\$ 10,000	\$ 300	3.09%		
	Food Pantry	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ 10,000	#DIV/0!	New University Support Area that ASI will fund.	
		#REF!	\$ (306,027)	#REF!	\$ -	\$ (0)				

Fund Balance			2015-16	2017-18 (Projected)
Beginning Fund Balance			\$ 1,467,464	\$ 1,638,293
Net Operating Income/(Deficit)			\$ 109,453	\$ (134,099)
Non-Operating Expenses			\$ 5,498	\$ -
End Fund Balance			\$ 1,582,415	\$ 1,504,194