

2019-20 Operating Budget Proposed Budget

Approved by ASI: Pending

Draft: 05/02/2019

The following is a draft of the organizational operating budget for the 2019-20 fiscal year.

Amounts are subject to revision by the ASI Board of Directors.

| Area  | 6&6 Budget 2018-19 | Approved 2018-19 | Proposed 2019-20 | Difference   | % Change |
|---|--------------------|------------------|------------------|--------------|----------|
| Projected Revenue   | \$ (1,448,864)     | \$ (1,491,068)   | \$ 1,447,395     | \$ 2,938,463 | -202.81% |
| Projected Administration Expenditures   | \$ 445,149         | \$ 461,254       | \$ 463,237       | \$ 1,983     | 0.45%    |
| Projected Student Government Expenditures   | \$ 524,159         | \$ 546,307       | \$ 532,046       | \$ (14,261)  | -2.72%   |
| Projected Student & University Support Expenditures   | \$ 479,556         | \$ 483,507       | \$ 409,711       | \$ (73,797)  | -15.39%  |
| Trailer System: ASI allocates 3% of the total trailer system funds toward reserves for contingency costs. | \$ 30,724.00       | \$ 42,780.57     | \$ 42,401.85     | \$ (379)     | -1.23%   |

| Area                        | Function  | Program/Function Area                                 | 6&6 Budget 2018-19    | Approved 2018-19      | Proposed 2019-20    | Difference          | % Change          |                |
|-----------------------------|---|---|-----------------------|-----------------------|---------------------|---------------------|-------------------|----------------|
| Revenue                     | Projected Current Year Revenue                    | \$53.75 per student per year                          | \$ (1,406,864)        | \$ (1,459,068)        | \$ 1,413,395        | \$ 2,872,463        | -196.87%          |                |
|                             |   | Interest  | \$ (14,000)           | \$ (12,000)           | \$ (16,000)         | \$ (4,000)          | 33.33%            |                |
|                             | Projected Programming and Student Support Revenue | Locker Revenue  | \$ (4,200)            | \$ (4,200)            | \$ (4,000)          | \$ 200              | -4.76%            |                |
|                             |   | Miscellaneous Revenue                                 | \$ (8,000)            | \$ -                  | \$ -                | \$ -                | #DIV/0!           |                |
|                             |   | Movie Ticket Sales                                    | \$ (750)              | \$ (750)              | \$ (500)            | \$ 250              | -33.33%           |                |
|                             |   | Sea World Tickets                                     | \$ (250)              | \$ (250)              | \$ -                | \$ 250              | -100.00%          |                |
|                             |   | Knott's Ticket Sales                                  | \$ (1,000)            | \$ (1,000)            | \$ (500)            | \$ 500              | -50.00%           |                |
| Consignment Sales           | \$ (13,800)                                       | \$ (13,800)   | \$ (13,000)           | \$ 800                | -5.80%              |                     |                   |                |
| <b>Total Revenue</b>        |   |   | <b>\$ (1,448,864)</b> | <b>\$ (1,491,068)</b> | <b>\$ 1,447,395</b> | <b>\$ 2,938,463</b> | <b>-197.07%</b>   |                |
| Administration              | Personnel   | Staff Salaries & PTO                                  | \$ 157,609            | \$ 167,951            | \$ 172,120          | \$ 4,169            | 2.48%             |                |
|                             |   | Staff Benefits & VEBA Trust post retirement (\$5,000) | \$ 75,572             | \$ 75,043             | \$ 73,318           | \$ (1,725)          | -2.30%            |                |
|                             |   | Student Salaries                                      | \$ 60,930             | \$ 61,620             | \$ 61,450           | \$ (170)            | -0.28%            |                |
|                             |   |   |                       | <b>\$ 294,111</b>     | <b>\$ 304,614</b>   | <b>\$ 306,888</b>   | <b>\$ 2,274</b>   | <b>0.75%</b>   |
|                             | Supplies and Services                             | Staff Development                                     | \$ 2,182              | \$ 2,533              | \$ 2,834            | \$ 301              | 11.90%            |                |
|                             |   | Dues/Subscriptions                                    | \$ 1,016              | \$ 1,016              | \$ 1,016            | \$ -                | 0.00%             |                |
|                             |   | Bank Charges  | \$ 1,680              | \$ 3,360              | \$ 1,200            | \$ (2,160)          | -64.29%           |                |
|                             |   | Operating Expenses (Supplies and Services)            | \$ 5,142              | \$ 5,142              | \$ 3,777            | \$ (1,365)          | -26.54%           |                |
|                             |   | Technology Related                                    | \$ -                  | \$ -                  | \$ -                | \$ -                | #DIV/0!           |                |
|                             |   | Payroll Charges                                       | \$ 7,105              | \$ 7,105              | \$ 7,105            | \$ -                | 0.00%             |                |
|                             |   | Human Resources                                       | \$ 5,000              | \$ 5,000              | \$ 5,000            | \$ -                | 0.00%             |                |
|                             |   |   |                       | <b>\$ 22,125</b>      | <b>\$ 24,156</b>    | <b>\$ 20,932</b>    | <b>\$ (3,224)</b> | <b>-13.34%</b> |
|                             | Travel  | Seminars, Conferences, Memberships and Travel         | \$ 2,292              | \$ 5,863              | \$ 4,798            | \$ (1,065)          | -18.16%           |                |
|                             | Contracts, MOUs and Leases                        | University Accounting Services                        | \$ 57,560             | \$ 57,560             | \$ 57,560           | \$ -                | 0.00%             |                |
|                             |   | Auditing Services & Contractual Services              | \$ 22,718             | \$ 22,718             | \$ 26,893           | \$ 4,175            | 18.38%            |                |
|                             |   | Fee Collection Services                               | \$ 10,890             | \$ 10,890             | \$ 10,622           | \$ (268)            | -2.46%            |                |
|                             |   | Insurance   | \$ 8,000              | \$ 8,000              | \$ 8,000            | \$ -                | 0.00%             |                |
| Legal Services              |   | \$ 5,000  | \$ 5,000              | \$ 5,000              | \$ -                | 0.00%               |                   |                |
| Lease Chargebacks           |   | \$ 22,453   | \$ 22,453             | \$ 22,543             | \$ 90               | 0.40%               |                   |                |
|                             |   |   | <b>\$ 128,913</b>     | <b>\$ 132,484</b>     | <b>\$ 135,416</b>   | <b>\$ 2,932</b>     | <b>2.21%</b>      |                |
| <b>Total Administration</b> |   |   | <b>\$ 445,149</b>     | <b>\$ 461,254</b>     | <b>\$ 463,237</b>   | <b>\$ 1,983</b>     | <b>0.43%</b>      |                |

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| Area               | Function                                      | Program/Function Area                                 | 6&6 Budget 2018-19 | Approved 2018-19 | Proposed 2019-20 | Difference  | % Change |
|--------------------|---|---|--------------------|------------------|------------------|-------------|----------|
| Student Government | Personnel                                     | Staff Salaries & PTO                                  | \$ 158,934         | \$ 172,667       | \$ 170,877       | \$ (1,790)  | -1.04%   |
|                    |   | Student Salaries                                      | \$ 32,750          | \$ 36,660        | \$ 40,500        | \$ 3,840    | 10.47%   |
|                    |   | Staff Benefits & VEBA Trust post retirement (\$5,000) | \$ 83,665          | \$ 78,401        | \$ 81,212        | \$ 2,811    | 3.59%    |
|                    |   |   | \$ 275,349         | \$ 287,728       | \$ 292,589       | \$ 4,861    | 1.69%    |
|                    | Supplies and Services                         | Technology Related                                    | \$ 12,052          | \$ 12,552        | \$ 11,584        | \$ (968)    | -7.71%   |
|                    |   | Marketing and Advertisement, Hospitality              | \$ 13,449          | \$ 8,120         | \$ 11,334        | \$ 3,214    | 39.59%   |
|                    |   | Operating Expenses                                    | \$ 2,370           | \$ 2,370         | \$ 1,409         | \$ (961)    | -40.56%  |
|                    |   | Dues/Subscriptions                                    | \$ 4,698           | \$ 4,698         | \$ 4,698         | \$ -        | 0.00%    |
|                    |   | Amortization Expenses                                 |                    |                  | \$ -             | \$ -        | #DIV/0!  |
|                    |   |   | \$ 32,569          | \$ 27,740        | \$ 29,025        | \$ 1,285    | 4.63%    |
|                    | CSSA  | Student Government Travel                             | \$ 31,295          | \$ 35,195        | \$ 26,291        | \$ (8,904)  | -25.30%  |
|                    | FT Staff Travel                               | Travel (In State & Out of State)                      | \$ 6,580           | \$ 9,665         | \$ 9,178         | \$ (487)    | -5.04%   |
|                    | ASI President's Budget                        | Hospitality   | \$ 100             | \$ 100           | \$ 81            | \$ (20)     | -19.50%  |
|                    |   | Leadership Development                                | \$ -               | \$ -             | \$ -             | \$ -        | #DIV/0!  |
|                    |   | Supplies  | \$ -               | \$ -             | \$ -             | \$ -        | #DIV/0!  |
|                    |   | Programming   | \$ 1,150           | \$ 1,150         | \$ 926           | \$ (224)    | -19.50%  |
|                    | Leadership Development & Specialized Training | Leadership Development                                | \$ 47,166          | \$ 38,666        | \$ 30,241        | \$ (8,425)  | -21.79%  |
|                    | Grant-In-Aid                                  | Grant-In-Aid  | \$ 129,950         | \$ 146,063       | \$ 143,716       | \$ (2,347)  | -1.61%   |
|                    |   |   | \$ 216,241         | \$ 230,839       | \$ 210,432       | \$ (20,407) | -8.84%   |
|                    | <b>Total Student Government</b>               |   | \$ 524,159         | \$ 546,307       | \$ 532,046       | \$ (14,261) | -2.61%   |

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|---|-------------------------|---|--------------------|-------------------|-------------------|--------------------|----------------|
| Student & University Support                  | Student Support         | Student Organization Direct Funding and Co-sponsorships | \$ 109,458         | \$ 109,458        | \$ 80,000         | \$ (29,458)        | -26.91%        |
|   |                         | Unrestricted Funding for the Finance Committee          | \$ -               | \$ 1,547          | \$ -              | \$ (1,547)         | -100.00%       |
|   |                         | Programming & Advocacy                                  | \$ 105,941         | \$ 117,441        | \$ 83,020         | \$ (34,421)        | -29.31%        |
|   |                         | Marketing and Advertisement, Hospitality                | \$ 56,890          | \$ 43,543         | \$ 42,061         | \$ (1,482)         | -3.40%         |
|   |                         |   | \$ 272,289         | \$ 271,989        | \$ 205,082        | \$ (66,908)        | -24.60%        |
|   | Scholarships & Vouchers | Student Book Voucher Program                            | \$ 12,000          | \$ 12,000         | \$ 12,000         | \$ -               | 0.00%          |
|   |                         | Committee Permits/Vouchers                              | \$ 5,238           | \$ 6,238          | \$ 5,250          | \$ (988)           | -15.84%        |
|   |                         | ASI Scholarships  | \$ 750             | \$ 4,000          | \$ -              | \$ (4,000)         | -100.00%       |
|   |                         |   | \$ 17,988          | \$ 22,238         | \$ 17,250         | \$ (4,988)         | -22.43%        |
|   | University Support      | Children's Center                                       | \$ 140,779         | \$ 140,779        | \$ 140,779        | \$ (0)             | 0.00%          |
|   |                         | EPIC  | \$ 12,000          | \$ 12,000         | \$ 10,000         | \$ (2,000)         | -16.67%        |
|   |                         | Dreamers Resource Center                                | \$ 13,000          | \$ 13,000         | \$ 13,000         | \$ -               | 0.00%          |
|   |                         | Veterans Resource Center                                | \$ 10,000          | \$ 10,000         | \$ 9,000          | \$ (1,000)         | -10.00%        |
|   |                         | Food Pantry   | \$ 10,000          | \$ 10,000         | \$ 10,000         | \$ -               | 0.00%          |
|   |                         | ECST Acceleration Initiatives                           |                    |                   | \$ 4,600          | \$ 4,600           | #DIV/0!        |
|   |                         | \$ 189,279  | \$ 189,280         | \$ 187,379        | \$ (1,901)        | -1.00%             |                |
| <b>Total Student &amp; University Support</b> |                         |   | <b>\$ 479,556</b>  | <b>\$ 483,507</b> | <b>\$ 409,711</b> | <b>\$ (73,797)</b> | <b>-15.26%</b> |

|                    |                |                |              |
|--------------------|----------------|----------------|--------------|
| Total Revenues     | \$ (1,448,864) | \$ (1,491,068) | \$ 1,447,395 |
| Total Expenditures | \$ 1,448,864   | \$ 1,491,068   | \$ 1,447,395 |
| Net                | \$ (0)         | \$ 0           | \$ 0         |