

Florez, Dena

From: Chua, Kevin
Sent: Tuesday, February 18, 2020 10:56 AM
To: Florez, Dena
Cc: Johnson, Christopher; Kennedy, Betty
Subject: RE: ASI - iPad Proposal



Hi Dena,

We normally suggest an Ipad case to protect all Ipad models, the form factor will be negligible once the Ipad covers are installed, although the Ipad Air will be slightly lighter.

Below is an estimate for each model. Once you make a decision on which model fits your budget and needs, I can generate a quote for you.


Hope this helps,

Kevin

Item Picture	Description	Quantity	Total Quantity	Unit Price	Total Price	
	<p>10.5-inch iPad Air Wi-Fi 256GB - Space Gray</p> <p>MUUQ2LL/A</p> <p>Estimated Shipping: 3 weeks</p> <p>Engraving Add</p>	<input type="text" value="4"/>	4	<p>629.00 USD</p> <p>Recycle Fee</p>	<p>2,516.00 USD</p> <p>16.00 USD</p>	Remove

	<p>4-Year AppleCare+ for Schools - iPad / iPad Air / iPad mini</p> <p>S7828LL/A</p> <p>Estimated Shipping: Automatically registered</p>	<input type="text" value="4"/>	4	109.00 USD	436.00 USD	Remove
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Subtotal	2,968.00 USD
Estimated Tax	239.02 USD
Total	3,207.02 USD

Item Picture	Description	Quantity	Total Quantity	Unit Price	Total Price	
	10.2-inch iPad Wi-Fi 128GB - Space Gray MW772LL/A Estimated Shipping: 3 weeks Engraving Add	<input type="text" value="4"/>	4	399.00 USD Recycle Fee	1,596.00 USD 16.00 USD	Remove

	4-Year AppleCare+ for Schools - iPad / iPad Air / iPad mini S7828LL/A Estimated Shipping: Automatically registered	<input type="text" value="4"/>	4	109.00 USD	436.00 USD	Remove
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Subtotal	2,048.00
Estimated Tax	151.60
Total	2,199.60

From: Florez, Dena
Sent: Tuesday, February 18, 2020 10:44 AM
To: Chua, Kevin <KChua@cslanet.calstatela.edu>
Cc: Johnson, Christopher <CJohnson@cslanet.calstatela.edu>; Kennedy, Betty <Betty.Kennedy2@calstatela.edu>
Subject: RE: ASI - iPad Proposal

Hi Kevin,

I can present your suggestion for the iPad Air. The iPad Air tends to be a thinner iPad. What are your thoughts about the hardware durability?

Also, would you be able to get me the estimated cost per tablet? We are looking at getting 4 of them.

Thank you so much for your help and support.



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"For the Students, By the Students"

From: Chua, Kevin <KChua@cslanet.calstatela.edu>
Sent: Tuesday, February 18, 2020 10:42 AM
To: Kennedy, Betty <Betty.Kennedy2@calstatela.edu>; Florez, Dena <dflorez3@calstatela.edu>
Cc: Johnson, Christopher <CJohnson@cslanet.calstatela.edu>
Subject: RE: ASI - iPad Proposal

Hi Betty,

I can get them an educational quote (if needed) once we determine which model they would like to purchase.

Thanks,

Kevin

From: Kennedy, Betty
Sent: Tuesday, February 18, 2020 10:39 AM
To: Chua, Kevin <KChua@cslanet.calstatela.edu>; Florez, Dena <dflorez3@calstatela.edu>
Cc: Johnson, Christopher <CJohnson@cslanet.calstatela.edu>
Subject: RE: ASI - iPad Proposal

Hello, Kevin.

Can the university get a better quote?

Thanks,
Betty

From: Chua, Kevin <KChua@cslanet.calstatela.edu>
Sent: Tuesday, February 18, 2020 10:30 AM
To: Florez, Dena <dflorez3@calstatela.edu>
Cc: Johnson, Christopher <CJohnson@cslanet.calstatela.edu>; Kennedy, Betty <Betty.Kennedy2@calstatela.edu>
Subject: RE: ASI - iPad Proposal

Hi Dena,

Either model will work just fine for your requirements.

The Ipad Air might be a better buy if you are looking for longevity since it has a better processor than the standard Ipad.

Hope this helps,

Kevin

From: Florez, Dena
Sent: Tuesday, February 18, 2020 10:04 AM
To: Chua, Kevin <KChua@cslanet.calstatela.edu>
Cc: Johnson, Christopher <CJohnson@cslanet.calstatela.edu>; Kennedy, Betty <Betty.Kennedy2@calstatela.edu>
Subject: ASI - iPad Proposal

Good morning Kevin,

It was great talking to you this morning. Per our conversation, attached is the documentation that was presented to Finance on Friday, February 14. I suggested the 128GB because the 64GB is not one of our options as we are looking at longevity.

The quotes were from the Apple website and do not include the Educational Discount. I will need to present the updated recommendation to Board of Directors this Thursday.

I researched on MacRumors, <https://buyersguide.macrumors.com/>, and I see the iPad mini is due for an upgrade, so that would not be an immediate purchase option. Please review and advise on what our best option is.

Thank you.