

**Operating Budget**

**Proposed 2020-2021 6&6 Operating Budget**

Approved by ASI Finance:

Approve: (draft)

Approved by ASI BOD:

The following is a draft of the 6&6 Organizational Operating Budget for the 2020-21 fiscal year.

Approved by Administration:

Amounts are subject to revision by the ASI Board of Directors.

| Area   |   | Proposed 20-21 3&9 Budget                             | Proposed 20-21 6&6 Budget | Difference        | % Change          |               |
|--|---|---|---------------------------|-------------------|-------------------|---------------|
| Projected Revenue  |   | \$ (1,562,359)  | \$ (1,552,822)            | \$ (182,215)      | 12.58%            |               |
| Projected Administration Expenditures  |   | \$ 469,129  | \$ 349,264                | \$ (5,296)        | -1.19%            |               |
| Projected Student Government Expenditures  |   | \$ 459,232  | \$ 342,895                | \$ (49,179)       | -9.38%            |               |
| Projected Student & University Support Expenditures  |   | \$ 477,762  | \$ 705,380                | \$ 121,858        | 25.41%            |               |
| Trailer System: ASI allocates 10% of the total trailer system funds toward reserves for contingency costs. |   | \$ 156,235.85   | \$ 155,282.15             | \$ 114,832        | 373.75%           |               |
| Area   | Function  | Program/Function Area                                 |                           | Difference        | % Change          |               |
| Revenue  | Projected Current Year Revenue                    | \$53.75 per student per year                          | \$ (1,546,359)            | \$ (1,546,359)    | \$ -              | 0.00%         |
|  |   | Interest  | \$ (16,000)               | \$ (6,463)        | \$ (9,537)        | 59.61%        |
|  | Projected Programming and Student Support Revenue | Locker Revenue  | \$ -                      | \$ -              | \$ -              | 0.00%         |
|  |   | Miscellaneous Revenue                                 | \$ -                      | \$ -              | \$ -              | #DIV/0!       |
|  |   | Movie Ticket Sales                                    | \$ -                      | \$ -              | \$ -              | 0.00%         |
|  |   | Sea World Tickets                                     | \$ -                      | \$ -              | \$ -              | #DIV/0!       |
|  |   | Knott's Ticket Sales                                  | \$ -                      | \$ -              | \$ -              | 0.00%         |
|  |   | Consignment Sales                                     | \$ -                      | \$ -              | \$ -              | 0.00%         |
| <b>Total Revenue</b>   |   | <b>\$ (1,562,359)</b>                                 | <b>\$ (1,552,822)</b>     | <b>\$ (9,537)</b> | <b>0.66%</b>      |               |
| Administration   | Personnel   | Staff Salaries & PTO                                  | \$ 172,120                | \$ 84,502         | \$ 87,618         | 50.91%        |
|  |   | Student Salaries                                      | \$ 63,000                 | \$ 46,996         | \$ 16,004         | 26.04%        |
|  |   | Staff Benefits & VEBA Trust post retirement (\$5,000) | \$ 74,143                 | \$ 59,280         | \$ 14,863         | 20.27%        |
|  |   |   | <b>\$ 309,263</b>         | <b>\$ 190,778</b> | <b>\$ 118,485</b> | <b>38.61%</b> |
|  | Supplies and Services                             | Staff Development                                     | \$ 750                    | \$ -              | \$ 750            | 26.46%        |
|  |   | Dues/Subscriptions                                    | \$ 1,043                  | \$ 1,043          | \$ -              | 0.00%         |
|  |   | Bank Charges  | \$ 900                    | \$ 600            | \$ 300            | 25.00%        |
|  |   | Operating Expenses (Supplies and Services)            | \$ 7,363                  | \$ 6,983          | \$ 380            | 10.06%        |
|  |   | Technology Related                                    |                           |                   | \$ -              | #DIV/0!       |
|  |   | Payroll Charges                                       | \$ 7,105                  | \$ 7,105          | \$ -              | 0.00%         |
|  |   | Human Resources                                       | \$ 5,150                  | \$ 5,150          | \$ -              | 0.00%         |
|  |   |   | <b>\$ 22,311</b>          | <b>\$ 20,881</b>  | <b>\$ 1,430</b>   | <b>6.83%</b>  |
|  | Travel  | Seminars, Conferences, Memberships and Travel         | \$ 300                    | \$ 350            | \$ (50)           | -1.04%        |
|  | Contracts, MOUs and Leases                        | University Accounting Services                        | \$ 59,287                 | \$ 59,287         | \$ -              | 0.00%         |
|  |   | Auditing Services & Contractual Services              | \$ 26,893                 | \$ 26,893         | \$ -              | 0.00%         |
|  |   | Fee Collection Services                               | \$ 10,622                 | \$ 10,622         | \$ -              | 0.00%         |
|  |   | Insurance   | \$ 8,000                  | \$ 8,000          | \$ -              | 0.00%         |
|  |   | Legal Services  | \$ 10,000                 | \$ 10,000         | \$ -              | 0.00%         |
|  |   | Lease Chargebacks                                     | \$ 22,453                 | \$ 22,453         | \$ -              | 0.00%         |
|  |   | <b>\$ 137,555</b>                                     | <b>\$ 137,605</b>         | <b>\$ (50)</b>    | <b>-0.04%</b>     |               |
|  | <b>Total Administration</b>                       |   | <b>\$ 469,129</b>         | <b>\$ 349,264</b> | <b>\$ 119,865</b> | <b>25.88%</b> |

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|--|---|---|---------------------------|---------------------------|--------------|----------|
| Projected Revenue  |   |   | \$ (1,562,359)            | \$ (1,552,822)            | \$ (182,215) | 12.58%   |
| Projected Administration Expenditures  |   |   | \$ 469,129                | \$ 349,264                | \$ (5,296)   | -1.19%   |
| Projected Student Government Expenditures  |   |   | \$ 459,232                | \$ 342,895                | \$ (49,179)  | -9.38%   |
| Projected Student & University Support Expenditures  |   |   | \$ 477,762                | \$ 705,380                | \$ 121,858   | 25.41%   |
| Trailer System: ASI allocates 10% of the total trailer system funds toward reserves for contingency costs. |   |   | \$ 156,235.85             | \$ 155,282.15             | \$ 114,832   | 373.75%  |
| Area   | Function                                      | Program/Function Area                                 |                           |                           | Difference   | % Change |
| Student Government   | Personnel                                     | Staff Salaries & PTO                                  | \$ 170,877                | \$ 79,586                 | \$ 91,291    | 53.42%   |
|  |   | Student Salaries                                      | \$ 33,000                 | \$ 26,257                 | \$ 6,743     | 16.65%   |
|  |   | Staff Benefits & VEBA Trust post retirement (\$5,000) | \$ 70,379                 | \$ 56,504                 | \$ 13,875    | 17.08%   |
|  |   |   | \$ 274,256                | \$ 162,347                | \$ 111,909   | 38.25%   |
|  | Supplies and Services                         | Technology Related                                    | \$ 9,824                  | \$ 9,824                  | \$ -         | 0.00%    |
|  |   | Marketing and Advertisement, Hospitality              | \$ 9,850                  | \$ 9,850                  | \$ -         | 0.00%    |
|  |   | Operating Expenses                                    | \$ 1,875                  | \$ 1,875                  | \$ -         | 0.00%    |
|  |   | Dues/Subscriptions                                    | \$ 6,436                  | \$ 6,436                  | \$ -         | 0.00%    |
|  |   | Amortization Expenses                                 | \$ -                      | \$ -                      | \$ -         | #DIV/0!  |
|  |   |   | \$ 27,985                 | \$ 27,985                 | \$ -         | 0.00%    |
|  | CSSA  | Student Government Travel                             | \$ 3,000                  | \$ 3,000                  | \$ -         | 0.00%    |
|  | FT Staff Travel                               | Travel (In State & Out of State)                      | \$ 1,000                  | \$ 1,000                  | \$ -         | 0.00%    |
|  | ASI President's Budget                        | Hospitality   | \$ 100                    | \$ 100                    | \$ -         | 0.00%    |
|  |   | Leadership Development                                |                           |                           | \$ -         | #DIV/0!  |
|  |   | Supplies  |                           |                           | \$ -         | #DIV/0!  |
|  |   | Programming   | \$ 1,000                  | \$ 1,000                  | \$ -         | 0.00%    |
|  | Leadership Development & Specialized Training | Leadership Development                                | \$ 6,000                  | \$ 6,000                  | \$ -         | 0.00%    |
| Grant-In-Aid   | Grant-In-Aid                                  | \$ 145,891  | \$ 141,463                | \$ 4,428                  | 3.08%        |          |
|  |   | \$ 156,991  | \$ 152,563                | \$ 4,428                  | 2.10%        |          |
| <b>Total Student Government</b>  |   |   | \$ 459,232                | \$ 342,895                | \$ 116,337   | 21.87%   |

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| Projected Administration Expenditures  | \$ 469,129                | \$ 349,264                | \$ (5,296)   | -1.19%   |
| Projected Student Government Expenditures  | \$ 459,232                | \$ 342,895                | \$ (49,179)  | -9.38%   |
| Projected Student & University Support Expenditures  | \$ 477,762                | \$ 705,380                | \$ 121,858   | 25.41%   |
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| Area  | Function                | Program/Function Area                                   |            |              | Difference   | % Change |
|---|-------------------------|---|------------|--------------|--------------|----------|
| Student & University Support                  | Student Support         | Student Organization Direct Funding and Co-sponsorships | \$ 120,000 | \$ 80,000    | \$ 40,000    | 50.00%   |
|   |                         | Unrestricted Funding for the Finance Committee          | \$ 74,858  | \$ 339,976   | \$ (265,118) | #DIV/0!  |
|   |                         | Programming & Advocacy                                  | \$ 48,950  | \$ 48,950    | \$ -         | 0.00%    |
|   |                         | Marketing and Advertisement, Hospitality                | \$ 27,325  | \$ 27,325    | \$ -         | 0.00%    |
|   |                         |   | \$ 271,133 | \$ 496,251   | \$ (225,118) | -109.77% |
|   | Scholarships & Vouchers | Student Book Voucher Program                            | \$ 12,000  | \$ 12,000    | \$ -         | 0.00%    |
|   |                         | Committee Permits/Vouchers                              | \$ 5,250   | \$ 7,750     | \$ (2,500)   | -47.62%  |
|   |                         | ASI Scholarships  | \$ 2,000   | \$ 2,000     | \$ -         | #DIV/0!  |
|   |                         |   | \$ 19,250  | \$ 21,750    | \$ (2,500)   | -14.49%  |
|   | University Support      | Children's Center                                       | \$ 140,779 | \$ 140,779   | \$ -         | 0.00%    |
|   |                         | EPIC  | \$ 10,000  | \$ 10,000    | \$ -         | 0.00%    |
|   |                         | Dreamers Resource Center                                | \$ 13,000  | \$ 13,000    | \$ -         | 0.00%    |
|   |                         | Veterans Resource Center                                | \$ 9,000   | \$ 9,000     | \$ -         | 0.00%    |
|   |                         | Food Pantry   | \$ 10,000  | \$ 10,000    | \$ -         | 0.00%    |
|   |                         | ECST Acceleration Initiatives                           | \$ 4,600   | \$ 4,600     | \$ -         | 0.00%    |
|   |                         | \$ 187,379  | \$ 187,379 | \$ -         | 0.00%        |          |
| <b>Total Student &amp; University Support</b> |                         | \$ 477,762  | \$ 705,380 | \$ (227,618) | -55.56%      |          |

|                    |                |                |
|--------------------|----------------|----------------|
| Total Revenues     | \$ (1,562,359) | \$ (1,552,822) |
| Total Expenditures | \$ 1,562,359   | \$ 1,552,821   |
| Net                | \$ 0           | \$ (0)         |