

**Operating Budget                      Proposed 2021-2022 6 & 6 Operating Budget**
**Approve:**
*The following is a draft of the 3 & 9 Organizational Operating Budget for the 2021-22 fiscal year.*
*Amounts are subject to revision by the ASI Board of Directors.*

Approved by ASI Finance:

Approved by ASI BOD:

Approved by Administration:

| Area  |   |  | Approved 21-22 Budget | Proposed 3&9 Budget | Proposed 6&6 Budget | Difference  |
|---|---|--|-----------------------|---------------------|---------------------|-------------|
| Projected Revenue                                   |   |  | \$ (1,540,926)        | \$ (2,104,604)      | \$ (2,104,604)      | \$ -        |
| Projected Personnel Expenditures                    |   |  | \$ 718,060            | \$ 724,045          | \$ 716,963          | \$ (7,082)  |
| Projected Corporate Expenditures                    |   |  | \$ 156,529            | \$ 182,655          | \$ 178,525          | \$ (4,130)  |
| Projected Student Government Expenditures           |   |  | \$ 182,577            | \$ 191,133          | \$ 156,587          | \$ (34,547) |
| Projected Student & University Support Expenditures |   |  | \$ 437,532            | \$ 502,954          | \$ 485,754          | \$ (17,200) |
| Reserves *  |   |  | \$ 46,227.78          | \$ 503,816          | \$ 503,816          | \$ -        |
| Area  | Function  | Program/Function Area                                    | Approved 21-22 Budget | Proposed 3&9 Budget |                     |             |
| Revenue   | Projected Current Year Revenue                    | \$53.75 per student per year                             | \$ (1,357,621)        | \$ (2,100,354.09)   | \$ (2,100,354.09)   | \$ -        |
|   |   | Interest   | \$ (8,000)            | \$ (2,000.00)       | \$ (2,500.00)       | \$ (500)    |
|   | Projected Programming and Student Support Revenue | Locker Revenue   | \$ (2,000)            | \$ (2,000.00)       | \$ (1,500.00)       | \$ 500      |
|   |   | Previous Year Rollover Revenue                           | \$ (167,805)          | \$ -                |                     | \$ -        |
|   |   | Movie Ticket Sales                                       | \$ (250)              | \$ (250.00)         | \$ (250.00)         | \$ -        |
|   |   | Sea World Tickets  | \$ -                  | \$ -                | \$ -                | \$ -        |
|   |   | Knott's Ticket Sales                                     | \$ (250)              | \$ -                |                     | \$ -        |
|   |   | Consignment Sales  | \$ (5,000)            | \$ -                |                     | \$ -        |
| Total Revenue                                       |   | \$ (1,540,926)   | \$ (2,104,604)        | \$ (2,104,604)      | \$ -                |             |
| Personnel   | Salaries and wages                                | Staff Salaries & PTO                                     | \$ 381,378            | \$ 381,378          | \$ 381,378          | \$ (0)      |
|   |   | Student Salaries   | \$ 96,000             | \$ 96,000           | \$ 96,000           | \$ -        |
|   | Benefits  | Staff Benefits & VEBA Trust post retirement (\$5,000)    | \$ 215,340            | \$ 215,340          | \$ 215,340          | \$ 0        |
|   |   | VEBA trust administrative fee                            | \$ 750                | \$ 1,000            | \$ 1,000            | \$ -        |
|   | Professional Development                          | Staff Development  | \$ 3,385              | \$ 3,385            | \$ 3,385            | \$ 0        |
|   |   | Staff Travel to Seminars, Conferences, and Meetings      | \$ 8,702              | \$ 14,247           | \$ 6,785            | \$ (7,462)  |
|   |   | Tuition reimbursement                                    |                       |                     |                     | \$ -        |
|   |   | Individual membership dues to professional organizations | \$ 250                | \$ 250              | \$ 250              | \$ -        |
|   |   |  |                       |                     |                     |             |
|   | Employee recruitment                              | Live scan, posting positions, recruitment expenses       |                       | \$ 190              | \$ 570              | \$ 380      |
|   | Human Resources Support                           | Human Resources (MOU)                                    | \$ 5,150              | \$ 5,150            | \$ 5,150            | \$ -        |
|   | HR Compliance membership                          |  |                       |                     |                     | \$ -        |
|   | Payroll Processing                                | Payroll Charges (MOU with USU)                           | \$ 7,105              | \$ 7,105            | \$ 7,105            | \$ -        |
| Total Personnel                                     |   | \$ 718,060   | \$ 724,045            | \$ 716,963          | \$ (7,082.40)       |             |

## Operating Budget

## Proposed 2021-2022 6 &amp; 6 Operating Budget

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| Area  |   |  | Approved 21-22 Budget                | Proposed 3&9 Budget | Proposed 6&6 Budget | Difference     |
|---|---|--|--------------------------------------|---------------------|---------------------|----------------|
| Projected Revenue                                   |   |  | \$ (1,540,926)                       | \$ (2,104,604)      | \$ (2,104,604)      | \$ -           |
| Projected Personnel Expenditures                    |   |  | \$ 718,060                           | \$ 724,045          | \$ 716,963          | \$ (7,082)     |
| Projected Corporate Expenditures                    |   |  | \$ 156,529                           | \$ 182,655          | \$ 178,525          | \$ (4,130)     |
| Projected Student Government Expenditures           |   |  | \$ 182,577                           | \$ 191,133          | \$ 156,587          | \$ (34,547)    |
| Projected Student & University Support Expenditures |   |  | \$ 437,532                           | \$ 502,954          | \$ 485,754          | \$ (17,200)    |
| Reserves *  |   |  | \$ 46,227.78                         | \$ 503,816          | \$ 503,816          | \$ -           |
| Area  | Function  | Program/Function Area                            | Approved 21-22 Budget                | Proposed 3&9 Budget |                     |                |
| Corporate Costs                                     |   | Technology Equipment                             |                                      | \$ 25,038           | \$ 25,038           | \$ -           |
|   |   | Facility finishes - carpet, paint, repairs, etc. |                                      | \$ -                |                     | \$ -           |
|   |   | Bank Charges                                     | \$ 1,200                             | \$ 1,200            | \$ 1,200            | \$ -           |
|   | Supplies and Services                                 | Operating Expenses (Supplies and Services)       | \$ 6,418                             | \$ 6,228            | \$ 6,228            | \$ -           |
|   |   | iPhone for marketing                             | \$ 1,500                             | \$ 1,500            | \$ 1,500            | \$ -           |
|   |   | Dues   | \$ 1,043                             | \$ 1,043            | \$ 1,043            | \$ (0)         |
|   | Dues & Subscriptions                                  | Subcriptions                                     | \$ 10,113                            | \$ 10,891           | \$ 10,891           | \$ (0)         |
|   |   | Contracts, MOUs and Leases                       | University Accounting Services (MOU) | \$ 59,287           | \$ 59,287           | \$ 59,287      |
|   | Auditing Services & Contractual Services (Contract)   |  | \$ 26,893                            | \$ 26,893           | \$ 26,893           | \$ -           |
|   | Fee Collection Services (MOU)                         |  | \$ 10,622                            | \$ 10,622           | \$ 10,622           | \$ 0           |
|   | Insurance   |  | \$ 8,000                             | \$ 8,000            | \$ 3,870            | \$ (4,130)     |
|   | Legal Services  |  | \$ 5,000                             | \$ 5,000            | \$ 5,000            | \$ -           |
|   | IT Support Service Agreement- Admin Tech (University) |  | \$ 4,000                             | \$ 4,000            | \$ 4,000            | \$ -           |
|   | Copier lease  |  |                                      | \$ 500              | \$ 500              | \$ -           |
|   | Lease Chargebacks                                     |  | \$ 22,453                            | \$ 22,453           | \$ 22,453           | \$ (0)         |
|   | Total Corporate Costs                                 |  |                                      | \$ 156,529          | \$ 182,655          | \$ 178,525     |
| Student Government                                  | Marketing and Advertistment, Hospitality              | Marketing and Advertistment, Hospitality         | \$ 10,700                            | \$ 10,700           | \$ 10,700           | \$ -           |
|   | CSSA  | Student Government Travel                        | \$ 16,330                            | \$ 16,330           | \$ 1,200            | \$ (15,130)    |
|   | ASI President's Discretionary Budget                  | Hospitality                                      | \$ 100                               | \$ 100              | \$ 100              | \$ -           |
|   |   | Leadership Development                           | \$ -                                 | \$ -                |                     | \$ -           |
|   |   | Supplies   | \$ -                                 | \$ -                |                     | \$ -           |
|   |   | Programming                                      | \$ 1,000                             | \$ 1,000            | \$ 1,000            | \$ -           |
|   | Leadership Development & Training                     | Leadership Development                           | \$ 8,556                             | \$ 17,112           | \$ 11,546           | \$ (5,566)     |
|   | Grant-In-Aid  | Grant-In-Aid                                     | \$ 145,891                           | \$ 145,891          | \$ 132,041          | \$ (13,851)    |
| Total Student Government                            |   |  | \$ 182,577                           | \$ 191,133          | \$ 156,587          | \$ (34,546.52) |

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| Projected Corporate Expenditures                    |  | \$ 156,529            | \$ 182,655          | \$ 178,525          | \$ (4,130)  |
| Projected Student Government Expenditures           |  | \$ 182,577            | \$ 191,133          | \$ 156,587          | \$ (34,547) |
| Projected Student & University Support Expenditures |  | \$ 437,532            | \$ 502,954          | \$ 485,754          | \$ (17,200) |
| Reserves *  |  | \$ 46,227.78          | \$ 503,816          | \$ 503,816          | \$ -        |

| Area                                      | Function            | Program/Function Area                                   | Approved 21-22 Budget | Proposed 3&9 Budget |                |             |
|---|---------------------|---|-----------------------|---------------------|----------------|-------------|
| Support for Student Programs and Services | Student Support     | Student Organization Direct Funding and Co-sponsorships | \$ 95,000             | \$ 120,000          | \$ 120,000     | \$ -        |
|   |                     | Student Textbook Reimbursement Program                  | \$ 12,000             | \$ 24,000           | \$ 24,000      | \$ -        |
|   |                     | Programming & Advocacy                                  | \$ 103,878            | \$ 132,300          | \$ 113,600     | \$ (18,700) |
|   |                     | Marketing and Advertisment, Hospitality                 | \$ 28,125             | \$ 28,125           | \$ 29,625      | \$ 1,500    |
|   | Student Service     | Committee Permits/Vouchers                              | \$ 7,750              | \$ 7,750            | \$ 7,750       | \$ -        |
|   |                     | ASI Scholarships & Awards                               | \$ 2,000              | \$ 2,000            | \$ 2,000       | \$ -        |
|   | University Programs | Children Care Center                                    | \$ 140,779            | \$ 140,779          | \$ 140,779     | \$ -        |
|   |                     | EPIC  | \$ 10,000             | \$ 10,000           | \$ 10,000      | \$ -        |
|   |                     | Dreamers Resource Center                                | \$ 13,000             | \$ 13,000           | \$ 13,000      | \$ -        |
|   |                     | Veterans Resource Center                                | \$ 9,000              | \$ 9,000            | \$ 9,000       | \$ -        |
|   |                     | Student Basic Needs                                     | \$ 10,000             | \$ 10,000           | \$ 10,000      | \$ -        |
|   |                     | Project Rebound   | \$ 6,000              | \$ 6,000            | \$ 6,000       | \$ -        |
| Total Student & University Support        |                     | \$ 437,532  | \$ 502,954            | \$ 485,754          | \$ (17,200.00) |             |

|                    |                |                |                |
|--------------------|----------------|----------------|----------------|
| Total Revenues     | \$ (1,540,926) | \$ (2,104,604) | \$ (2,104,604) |
| Total Expenditures | \$ 1,540,926   | \$ 2,104,604   | \$ 2,041,645   |
| Net                | \$ 0           | \$ 0           | \$ (62,959)    |

|                |                           |  |              |            |            |  |
|----------------|---------------------------|--|--------------|------------|------------|--|
| * Reserves     | Working Capital           |  | \$ 46,227.28 | \$ 210,460 | \$ 210,460 |  |
|                | Current Operations        |  |              | \$ 142,000 | \$ 142,000 |  |
|                | Capital Replacement       |  |              | \$ 100,000 | \$ 100,000 |  |
|                | Planned Future Operations | Discretionary reserve for programs, initiatives, and |              | \$ 51,356  | \$ 51,356  |  |
| Total Reserves |                           |  | \$ 46,227.28 | \$ 503,816 | \$ 503,816 |  |