ASSOCIATED STUDENTS, INC. California State University, Los Angeles	2023-2024 06/30/24 Actuals	2024-2025 <u>Budget</u> BOD app. 10/3/24	2025-2026 <u>Proposed Budget</u> <u>03/27/2025</u>		Comparison 2025-26 to 2024-25	DRAFT BUDGET - MARCH 27, 2025 Comments
FEE REVENUE Student Fees: Associated Student Body Fees (prior year trailer) Total Student Fees Revenue	1,280,830		\$	1,163,000		\$602,000 (Fall '24) + \$561,000 (Spring '25 deposit+estimate collectible) Prior year actual fee revenue is used to fund the budget
OTHER REVENUE Consignment Sales Locker Revenue Misc. Income Movie Ticket Sales (Regal) University sweep of non-active club accounts Investment Income (LAIF) ASI Endowment Total Other Revenue	1,425 3,465 0 47 4,937	300 3,325 - 250 85,331 - 89,206	\$ \$ \$ \$ \$ \$ \$ \$	300 3,325 300 250 - 74,920 2,000 81,095	74,920	One-time funding from closing inactive club accounts, summer 2024 First 2 quarters received + estimated for second 2 quarters ASI Endowment to be used for Student Leadership Symposium
PERSONNEL EXPENSES Student Assistant Wages Staff Salaries Benefits - Total Travel - In State Travel - Out State Human Resources MOU Staff Training & Development Recruitment-Live scan, posting positions Payroll Charges Dues/Subscriptions	97,796 453,626 155,356 11,484 4,396 5,000 7,309 634 9,748	132,701 462,168 227,734 15,000 - 5,150 4,000 195 10,000 300	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	127,590 475,370 238,677 - - 2,000 122 10,000 50	13,202 10,943 (15,000) 0 (5,150) (2,000) (73) 0	Min wage increase effective 07/01/2025, not filling 1 position Compensation range adjustment, reduce medical reimbursement Insurance costs increased for 2025 and projected for 2026, no VEBA No Conference Travel for 25-26 Terminate HRM portion of service agreement-BOD approved 03/20/25 Student staff development, retreats, training 2 live scan(s) @ \$61.00 each Estimated ADP billing for biweekly payroll Progressive Business Compliance- required employee posters
Total Personnel Expenses	745,349	857,248	\$	853,809	(3,439)	

ASSOCIATED STUDENTS, INC. California State University, Los Angeles	2023-2024 <u>06/30/24 Actuals</u>	2024-2025 <u>Budget</u> BOD app. 10/3/24	<u>Pro</u>	2025-2026 posed Budget 03/27/2025	Comparison 2025-26 to 2024-25	DRAFT BUDGET - MARCH 27, 2025 Comments
CORPORATE EXPENSES (FIXED COSTS)						
University Services MOU's Auditing Services	56,560 36,430	57,560 28,000		61,760 31,100		MOU with University (Accounting, Procurement, and IT Services) \$25,400 (Audit) + \$4,400 (Tax Return) + \$1,300 (Actuarial)
Bank Charges Dues/Subscriptions	121		\$ \$	600	0	\$50 fee analysis *12 months
Equipment (Technology)	11,838 10,242	9,487 5,000		9,697 -		AOA dues, subscriptions for web and design Technology repair and replacement
Fee Collection Services	9,516	8,000	\$	8,836	836	Cost for fee collection in 25-26
Space Rental (Lease Chargebacks)	29,938	31,815		31,979	163	Cost of utilities and custodial fees for the 25-26 year
Insurance Premiums	7,810	9,970		12,305	2,335	Confirmed from Alliant for 25-26
Legal Services	662	5,000	\$	3,000	(2,000)	
Supplies/Services (Operating Expense)	8,311	11,700	\$	8,135	(3,565)	Operating Expenses (telephones, postage, copier); Office Supplies
Total Corporate Expenses	171,429	167,132	\$	167,412	280	
STUDENT GOVERNMENT						
Grant-In-Aid	97,968	106,211	\$	106,295	84	24-25 reduction in student leaders- first GIA payment on June financials
Marketing and Advertisement; Hospitality	7,661	7,000		4,250		Marketing, Uniforms, meeting reservations
Specialized Training (Leadership Development)	16,881	16,500		10,000	()	Retreats and training, inauguration, year end awards
Travel - Student Government (In & Out of State)	17,802	18,114		11,900	,	CSSA, CHESS, Panetta, CSUnity
Total Government Expense	140,311	147,825	\$	132,445	(15,380)	
STUDENT & UNIVERSITY SUPPORT EXPENSES						
Child Care Center (Children's Center)	140,779	140,779	\$	140,779	0	Requested amount for 25-26 FY
Marketing and Advertisement	49,300	31,500	\$	28,350	(3,150)	12% cut - Promo items, resource booklet, Konica printer, in-house printing
Programming	78,462	102,000		90,000	(12,000)	12% cut - ASI events and activities & scantrons/bluebooks
Student Org. Direct Funding & Co-Sponsorship	46,673	85,331	\$	20,000	(65,331)	Will add to funds from closing club accounts that are no longer active
Total Student & University Support Expense	367,364	361,860	\$	279,129	(80,481)	
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BUDGET SUMMARY Total Revenue	\$ 1,285,767	\$ 1,370,099	\$	1,244,095	(126,004)	Decline in headcount + other income
Total Expenses	, ,	, ,		1,432,795	(101,269)	Intentional cuts to proposed annual budget
Revenue - Expenses				(188,700)	(-) -)	
Use of Reserves		\$ 163,966	\$	188,700	24,734	Use of reserves for the 25-26 FY
Net	\$ -	\$ -	\$	-		