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| BUDGET | CAL STATE LA |
|--|---|
| | 2023 - 2024 |
| CALIFORNIA STATE UNIVERSITY, LOS ANGELES | - ASI BUDGET - |
| | APPROVED BY: |
| | William (ovino 5/24/2023 13:26 PM PDT |
| | UNIVERSITY PRESIDENT |
| | DocuSigned by: Juin li King 5/22/2023 11:10 AM PDT |
| | QUESESNOREOQUEC DATE |
| | DocuSigned by: Carlos Beltran 5/22/2023 10:04 AM PDT |
| | CA2422645043656400 RAN DATE |
| ASSOCIATED STUDENTS, INC. | DocuSigned by: |
| | Brian Nguyen 5/22/2023 10:03 AM PDT BR7FAARBARGOERATION DATE |
| | DocuSigned by: |
| 2023 - 2024 | Тингару Пере 5/22/2023 08:34 AM PDT важение боло вала во |
| BUDGET | ASI EXECUTIVE DIRECTOR |
| | SUBMITTED BY |
| | DocuSigned by: |
| | ANDRE ZUIN DATE |
| | ASI VICE PRESIDENT FOR FINANCE DocuSigned by: Druce Flore 5/16/2023 18:30 PM PDT |
| | Dens Florez 5/16/2023 18:30 PM PDT D13%7%69331914382 DATE |
| | ASI ASSOCIATE EXECUTIVE DIRECTOR |
| TATES STUDENTS, INC. ALMOCIATES STUDENTS, IN | Alagerated students inc. Alagerated students inc. Alagerated students |
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MEMORANDUM

May 11, 2023

| TO: | William A. Covino, University President |
|-----|---|
| | Through Queen King, Vice President for Administration and CFO |

- FROM:Brian Nguyen, ASI PresidentBNBarnaby Peake, ASI Executive DirectorB
- CC: Danielle Chambers, AVP for Student Life and Dean of Students Carlos Beltran, Director of Budget Administration

SUBJECT: 2023-2024 ASI Proposed Operating Budget Review

Attached is the 2023-2024 ASI Operating Budget submitted by Andrew Klein, ASI Vice President of Finance, and approved by the Board of Directors of Associated Students, Incorporated on Thursday, May 11, 2023.

The budget revisions have been reviewed internally by the AVP for Student Life and Dean of Students and the University Director of Budget Administration and is ready for review and approval.

If you have any questions, please contact Barnaby Peake, bpeake@calstatela.edu, or via phone at 323-343-5858.

Operating Budget 2023-2024 Operating Budget

The following is a draft of the Organizational Operating Budget for the 2023-24 fiscal year. Amounts are subject to revision by the ASI Board of Directors.

| Area | | _ | 2022-2023 | | 9&3 Budget | 2023-2024 | Difference | |
|------------------------------------|--|---|-----------|----------------|------------|----------------|-------------------|--------------|
| Projected Revenue | | | \$ | (2,147,195) | \$ | (2,185,923) | \$ (1,899,945) | \$ (285,978) |
| Projected Personnel Expenditures | | | \$ | 782,252 | \$ | 775,859 | \$ 864,572 | \$ 88,714 |
| Projected Corporate Expenditures | | | \$ | 184,333 | \$ | 214,417 | \$ 180,972 | \$ (33,445) |
| Projected Student Government Exp | penditures | | \$ | 247,094 | \$ | 164,366 | \$ 191,888 | \$ 27,522 |
| Projected Student & University Sup | pport Expenditures | | \$ | 509,229 | \$ | 479,625 | \$ 407,029 | \$ (72,596) |
| Reserves * | | \$ | 424,288 | Ś | 551,657 | \$ 255,484 | \$ (296,173) | |
| Area | Function | Program/Function Area | | , | | , | | |
| | | \$53.75 per student per year | | | | | | |
| | Projected Current Year Revenue | (\$26.88 - Fall & \$26.87 - Spring) | \$ | (1,388,360.00) | \$ | (1,383,362.00) | \$ (1,341,048.00) | \$ (42,314) |
| | | Interest | \$ | (3,500.00) | \$ | (10,000.00) | \$ (3,500.00) | \$ (6,500) |
| | | Locker Revenue | \$ | (4,000.00) | \$ | (3,500.00) | \$ (3,490.00) | \$ (10) |
| Revenue | Designstead Descent prices and Student Supreme | Previous Year Rollover Revenue | \$ | (751,085.00) | \$ | (783,911.00) | \$ (551,657.00) | \$ (232,254) |
| | Revenue | Movie Ticket Sales | \$ | (250.00) | \$ | (250.00) | \$ (250.00) | \$ - |
| | | Miscellaneous | | | \$ | (4,900.00) | | \$ (4,900) |
| | | Knott's Ticket Sales | | | | | | \$ - |
| | | Consignment Sales | | | | | | \$ - |
| Total Revenue | | | \$ | (2,147,195) | \$ | (2,185,923) | \$ (1,899,945) | \$ (285,978) |
| | Salaries and wages | Staff Salaries & PTO | \$ | 399,050 | \$ | 399,050 | \$ 455,207 | \$ 56,157 |
| | | Student Salaries | \$ | 115,950 | \$ | 115,950 | \$ 140,740 | \$ 24,790 |
| | Benefits | Staff Benefits & VEBA Trust post retirement | | | | | | |
| | | (\$5,000) | \$ | 225,641 | \$ | 225,641 | \$ 220,703 | \$ (4,938) |
| | | VEBA trust administrative fee | \$ | 1,000 | \$ | 1,000 | \$ 1,000 | \$ - |
| | | Staff Development | \$ | 4,933 | \$ | 4,933 | \$ 4,500 | \$ (433) |
| | | Staff Travel to Seminars, Conferences, and | | | | | | |
| Personnel | Professional Development | Meetings | \$ | 21,715 | \$ | 15,321 | \$ 17,990 | \$ 2,670 |
| | rolessional bevelopment | Tuition reimbursement | | | | | \$ 10,468 | \$ 10,468 |
| | | Membership Dues - Individual Professional | | | | | | |
| | | Organizations | \$ | 500 | \$ | 500 | \$ 500 | \$ - |
| | Employee recruitment | Live scan, posting positions, recruitment | | | | | | |
| | | expenses | \$ | 195 | \$ | 195 | \$ 195 | \$- |
| 1 | Human Resources Support | Human Resources (MOU) | \$ | 5,150 | \$ | 5,150 | \$ 5,150 | \$ - |
| | Payroll Processing | Payroll Charges (MOU with USU) | \$ | 8,119 | \$ | 8,119 | \$ 8,119 | \$ - |
| Total Personnel | | | \$ | 782,252 | \$ | 775,859 | \$ 864,572 | \$ 88,713.83 |

Approved by ASI Finance: Approved by ASI BOD: Th Approved by Administration:

Friday, May 5, 2023 Thursday, May 11, 2023 **Operating Budget** 2023-2024 Operating Budget

The following is a draft of the Organizational Operating Budget for the 2023-24 fiscal year. Amounts are subject to revision by the ASI Board of Directors.

| Area | | | 2022-2023 | | 9&3 Budget | 2023-2024 | | Difference |
|------------------------------------|-------------------------------------|--|-------------------|---------|-------------|----------------|-----------|-------------|
| Projected Revenue | | | \$ (2,147,195) | \$ | (2,185,923) | \$ (1,899,945) |)\$ | (285,978) |
| Projected Personnel Expenditures | | | \$ 782,252 | \$ | 775,859 | \$ 864,572 | \$ | 88,714 |
| Projected Corporate Expenditures | | | \$ 184,333 | \$ | 214,417 | \$ 180,972 | \$ | (33,445) |
| Projected Student Government Exp | penditures | | \$ 247,094 | \$ | 164,366 | \$ 191,888 | \$ | 27,522 |
| Projected Student & University Sup | pport Expenditures | | \$ 509,229 | \$ | 479,625 | \$ 407,029 | \$ | (72,596) |
| Reserves * | | \$ 424,288 | \$ | 551,657 | \$ 255,484 | \$ | (296,173) | |
| | | Technology Equipment | \$ 5,369 | \$ | 12,000 | \$ - | \$ | (12,000) |
| | Equipment and Office Infrastructure | Facility finishes - carpet, paint, repairs, etc. | \$ 12,644 | \$ | 22,886 | \$ 7,500 | \$ | (15,386) |
| | | Bank Charges | \$ 1,200 | \$ | 228 | \$ 1,200 | \$ | 972 |
| | Supplies and Services | Operating Expenses (Supplies and Services) | \$ 7,728 | \$ | 21,910 | \$ 11,778 | \$ | (10,132) |
| | Dues & Subscriptions | Dues (AOA, NACAS) | \$ 1,095 | \$ | 1,095 | \$ 1,148 | \$ | 53 |
| | | Subcriptions | \$ 10,927 | \$ | 10,927 | \$ 11,080 | \$ | 153 |
| Corporate Costs | Contracts, MOUs and Leases | University Accounting Services (MOU) | \$ 59,287 | \$ | 59,287 | \$ 59,280 | \$ | (7) |
| corporate costs | | Auditing Services & Contractual Services | | | | | | |
| | | (Contract) | \$ 35,508 | \$ | 35,508 | | | - |
| | | Fee Collection Services (MOU) | \$ 10,622 | \$ | 10,622 | \$ 10,622 | \$ | - |
| | | Insurance | \$ 8,000 | | 8,000 | \$ 8,000 | | - |
| | | Legal Services | \$ 5,000 | \$ | 5,000 | \$ 5,000 | \$ | - |
| | | IT Support Service Agreement- Admin Tech | | | | | | |
| | | (University) | \$ 4,000 | | 4,000 | | | - |
| | | Copier maintenance (Konica Minolta) | \$ 500 | | 500 | \$ - | \$ | (500) |
| | | Lease Chargebacks (U-SU MOU) | \$ 22,453 | · · | 22,453 | | - · | 3,402 |
| Total Corporate Costs | | | \$ 184,333 | \$ | 214,417 | \$ 180,972 | \$ | (33,444.87) |
| | Marketing and Advertisment | Marketing and Advertisment | \$ 7,000 | \$ | 7,000 | \$ 7,000 | | - |
| | Meeting Rooms | Rentals & AV | | | | \$ 2,000 | | |
| Student Government | CSSA | Student Government Travel | \$ 39,651 | | 17,676 | \$ 15,580 | | (2,096) |
| | Leadership Development & Training | Leadership Development | \$ 35,064 | | 49,064 | \$ 19,133 | | (29,931) |
| | Grant-In-Aid | Grant-In-Aid | \$ 164,279 | \$ | 89,526 | \$ 148,174 | \$ | 58,649 |
| Total Student Government | | | \$ 245,994 | \$ | 163,266 | \$ 191,888 | \$ | 26,622.26 |

Approved by ASI Finance: Approved by ASI BOD: Approved by Administration:

Friday, May 5, 2023 Thursday, May 11, 2023

Operating Budget 2023-2024 Operating Budget

The following is a draft of the Organizational Operating Budget for the 2023-24 fiscal year. Amounts are subject to revision by the ASI Board of Directors.

| Area | | | | 2022-2023 | 9&3 Budget | 2023-2024 | Difference |
|------------------------------------|---------------------|---|----|-------------|-------------------|----------------|-------------------|
| Projected Revenue | | | \$ | (2,147,195) | \$ (2,185,923) | \$ (1,899,945) | \$ (285,978) |
| Projected Personnel Expenditures | | | \$ | 782,252 | \$ 775,859 | \$ 864,572 | \$ 88,714 |
| Projected Corporate Expenditures | | | \$ | 184,333 | \$ 214,417 | \$ 180,972 | \$ (33,445) |
| Projected Student Government Exp | enditures | | \$ | 247,094 | \$ 164,366 | \$ 191,888 | \$ 27,522 |
| Projected Student & University Sup | port Expenditures | | \$ | 509,229 | \$ 479,625 | \$ 407,029 | \$ (72,596) |
| Reserves * | | | Ş | 424,288 | \$ 551,657 | \$ 255,484 | \$ (296,173) |
| | Student Support | Student Organization Direct Funding and Co- sponsorships | \$ | 95,000 | \$ 65,000 | \$ 50,000 | \$ (15,000) |
| | | Student Textbook Reimbursement Program | \$ | 35,000 | \$ 40,750 | | (10,750) |
| | | Programming & Advocacy | \$ | 132,600 | \$ 125,846 | \$ 100,000 | \$ (25,846) |
| | | Promotions - Bluebooks & Scantrons | | | | \$ 16,700 | |
| Support for Student | | Marketing, Advertisement & Promotions | \$ | 49,500 | \$ 55,500 | \$ 38,800 | \$ (16,700) |
| Programs and Services | Student Service | Committee Permits/Vouchers | \$ | 7,750 | \$ 7,750 | \$ 7,750 | \$ - |
| _ | | ASI Service Award | \$ | 2,000 | \$ 2,000 | \$ 2,000 | \$ - |
| | University Programs | Children Care Center | \$ | 140,779 | \$ 140,779 | \$ 140,779 | \$ - |
| | | EPIC | \$ | 10,000 | \$ 10,000 | \$ 5,000 | \$ (5,000) |
| | | Dreamers Resource Center | \$ | 15,000 | \$ 15,000 | \$ 7,500 | \$ (7,500) |
| | | Veterans Resource Center | \$ | 9,000 | \$ 9,000 | \$ 4,500 | \$ (4,500) |
| | | Project Rebound | \$ | 8,000 | \$ 8,000 | \$ 4,000 | \$ (4,000) |
| | | Summer Launch | \$ | 4,600 | | | \$ - |
| Total Student & University Suppor | t | | \$ | 509,229 | \$ 479,625 | \$ 407,029 | \$ (89,296.00) |

Friday, May 5, 2023

Thursday, May 11, 2023

Approved by ASI Finance: Approved by ASI BOD:

Approved by Administration:

| Total Revenues | \$ (2,147,195) \$ | (2,185,923) \$ | (1,899,945) | |
|--------------------|----------------------|----------------|-------------|--|
| Total Expenditures | \$ 2,147,195 \$ | 2,185,923 \$ | 1,899,945 | |
| Net | \$ 0\$ | (0) \$ | (0) | |

| | Working Capital & Current Operations | 15% of the operating budget | \$ 210,460 | \$ 337,829 | \$ 162,034 | |
|----------------|--------------------------------------|--|---------------|---------------|---------------|--|
| | Planned Replacement & Acquisitions | recommendation for future purchases | \$ 62,472 | \$ 62,472 | \$ 8,000 | |
| * Reserves | Future Operations and Acquisitions | 5% of the operating budget | \$ 100,000 | \$ 100,000 | \$ 85,450 | |
| | | Discretionary reserve for programs, initiatives, | | | | |
| | Planned Future Operations | and | \$ 51,356 | \$ 51,356 | | |
| Total Reserves | | | \$ 424,288 | \$ 551,657 | \$ 255,484 | |