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BUDGET	CAL STATE LA
	2023 - 2024
CALIFORNIA STATE UNIVERSITY, LOS ANGELES	- ASI BUDGET -
	APPROVED BY:
	William (ovino 5/24/2023   13:26 PM PDT
	UNIVERSITY PRESIDENT
	DocuSigned by: Juin li King 5/22/2023   11:10 AM PDT
	QUESESNOREOQUEC DATE
	DocuSigned by: Carlos Beltran 5/22/2023   10:04 AM PDT
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ASSOCIATED STUDENTS, INC.	DocuSigned by:
	Brian Nguyen 5/22/2023   10:03 AM PDT   BR7FAARBARGOERATION DATE
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BUDGET	ASI EXECUTIVE DIRECTOR
	SUBMITTED BY
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	ANDRE ZUIN DATE
	ASI VICE PRESIDENT FOR FINANCE DocuSigned by: Druce Flore 5/16/2023   18:30 PM PDT
	Dens Florez 5/16/2023 18:30 PM PDT   D13%7%69331914382 DATE
	ASI ASSOCIATE EXECUTIVE DIRECTOR
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## MEMORANDUM

May 11, 2023

TO:	William A. Covino, University President
	Through Queen King, Vice President for Administration and CFO

- FROM:Brian Nguyen, ASI PresidentBNBarnaby Peake, ASI Executive DirectorB
- CC: Danielle Chambers, AVP for Student Life and Dean of Students Carlos Beltran, Director of Budget Administration

SUBJECT: 2023-2024 ASI Proposed Operating Budget Review

Attached is the 2023-2024 ASI Operating Budget submitted by Andrew Klein, ASI Vice President of Finance, and approved by the Board of Directors of Associated Students, Incorporated on Thursday, May 11, 2023.

The budget revisions have been reviewed internally by the AVP for Student Life and Dean of Students and the University Director of Budget Administration and is ready for review and approval.

If you have any questions, please contact Barnaby Peake, bpeake@calstatela.edu, or via phone at 323-343-5858.

Operating Budget 2023-2024 Operating Budget

The following is a draft of the Organizational Operating Budget for the 2023-24 fiscal year. Amounts are subject to revision by the ASI Board of Directors.

Area		_	2022-2023		9&3 Budget	2023-2024	Difference	
Projected Revenue			\$	(2,147,195)	\$	(2,185,923)	\$ (1,899,945)	\$ (285,978)
Projected Personnel Expenditures			\$	782,252	\$	775,859	\$ 864,572	\$ 88,714
Projected Corporate Expenditures			\$	184,333	\$	214,417	\$ 180,972	\$ (33,445)
Projected Student Government Exp	penditures		\$	247,094	\$	164,366	\$ 191,888	\$ 27,522
Projected Student & University Sup	pport Expenditures		\$	509,229	\$	479,625	\$ 407,029	\$ (72,596)
Reserves *		\$	424,288	Ś	551,657	\$ 255,484	\$ (296,173)	
Area	Function	Program/Function Area		,		,		
		\$53.75 per student per year						
	Projected Current Year Revenue	(\$26.88 - Fall & \$26.87 - Spring)	\$	(1,388,360.00)	\$	(1,383,362.00)	\$ (1,341,048.00)	\$ (42,314)
		Interest	\$	(3,500.00)	\$	(10,000.00)	\$ (3,500.00)	\$ (6,500)
		Locker Revenue	\$	(4,000.00)	\$	(3,500.00)	\$ (3,490.00)	\$ (10)
Revenue	Designstead Descent prices and Student Supreme	Previous Year Rollover Revenue	\$	(751,085.00)	\$	(783,911.00)	\$ (551,657.00)	\$ (232,254)
	Revenue	Movie Ticket Sales	\$	(250.00)	\$	(250.00)	\$ (250.00)	\$ -
		Miscellaneous			\$	(4,900.00)		\$ (4,900)
		Knott's Ticket Sales						\$ -
		Consignment Sales						\$ -
Total Revenue			\$	(2,147,195)	\$	(2,185,923)	\$ (1,899,945)	\$ (285,978)
	Salaries and wages	Staff Salaries & PTO	\$	399,050	\$	399,050	\$ 455,207	\$ 56,157
		Student Salaries	\$	115,950	\$	115,950	\$ 140,740	\$ 24,790
	Benefits	Staff Benefits & VEBA Trust post retirement						
		(\$5,000)	\$	225,641	\$	225,641	\$ 220,703	\$ (4,938)
		VEBA trust administrative fee	\$	1,000	\$	1,000	\$ 1,000	\$ -
		Staff Development	\$	4,933	\$	4,933	\$ 4,500	\$ (433)
		Staff Travel to Seminars, Conferences, and						
Personnel	Professional Development	Meetings	\$	21,715	\$	15,321	\$ 17,990	\$ 2,670
	rolessional bevelopment	Tuition reimbursement					\$ 10,468	\$ 10,468
		Membership Dues - Individual Professional						
		Organizations	\$	500	\$	500	\$ 500	\$ -
	Employee recruitment	Live scan, posting positions, recruitment						
		expenses	\$	195	\$	195	\$ 195	\$-
1	Human Resources Support	Human Resources (MOU)	\$	5,150	\$	5,150	\$ 5,150	\$ -
	Payroll Processing	Payroll Charges (MOU with USU)	\$	8,119	\$	8,119	\$ 8,119	\$ -
Total Personnel			\$	782,252	\$	775,859	\$ 864,572	\$ 88,713.83

Approved by ASI Finance: Approved by ASI BOD: Th Approved by Administration:

Friday, May 5, 2023 Thursday, May 11, 2023 **Operating Budget** 2023-2024 Operating Budget

The following is a draft of the Organizational Operating Budget for the 2023-24 fiscal year. Amounts are subject to revision by the ASI Board of Directors.

Area			2022-2023		9&3 Budget	2023-2024		Difference
Projected Revenue			\$ (2,147,195)	\$	(2,185,923)	\$ (1,899,945)	)\$	(285,978)
Projected Personnel Expenditures			\$ 782,252	\$	775,859	\$ 864,572	\$	88,714
Projected Corporate Expenditures			\$ 184,333	\$	214,417	\$ 180,972	\$	(33,445)
Projected Student Government Exp	penditures		\$ 247,094	\$	164,366	\$ 191,888	\$	27,522
Projected Student & University Sup	pport Expenditures		\$ 509,229	\$	479,625	\$ 407,029	\$	(72,596)
Reserves *		\$ 424,288	\$	551,657	\$ 255,484	\$	(296,173)	
		Technology Equipment	\$ 5,369	\$	12,000	\$ -	\$	(12,000)
	Equipment and Office Infrastructure	Facility finishes - carpet, paint, repairs, etc.	\$ 12,644	\$	22,886	\$ 7,500	\$	(15,386)
		Bank Charges	\$ 1,200	\$	228	\$ 1,200	\$	972
	Supplies and Services	Operating Expenses (Supplies and Services)	\$ 7,728	\$	21,910	\$ 11,778	\$	(10,132)
	Dues & Subscriptions	Dues (AOA, NACAS)	\$ 1,095	\$	1,095	\$ 1,148	\$	53
		Subcriptions	\$ 10,927	\$	10,927	\$ 11,080	\$	153
Corporate Costs	Contracts, MOUs and Leases	University Accounting Services (MOU)	\$ 59,287	\$	59,287	\$ 59,280	\$	(7)
corporate costs		Auditing Services & Contractual Services						
		(Contract)	\$ 35,508	\$	35,508			-
		Fee Collection Services (MOU)	\$ 10,622	\$	10,622	\$ 10,622	\$	-
		Insurance	\$ 8,000		8,000	\$ 8,000		-
		Legal Services	\$ 5,000	\$	5,000	\$ 5,000	\$	-
		IT Support Service Agreement- Admin Tech						
		(University)	\$ 4,000		4,000			-
		Copier maintenance (Konica Minolta)	\$ 500		500	\$ -	\$	(500)
		Lease Chargebacks (U-SU MOU)	\$ 22,453	· ·	22,453		- ·	3,402
Total Corporate Costs			\$ 184,333	\$	214,417	\$ 180,972	\$	(33,444.87)
	Marketing and Advertisment	Marketing and Advertisment	\$ 7,000	\$	7,000	\$ 7,000		-
	Meeting Rooms	Rentals & AV				\$ 2,000		
Student Government	CSSA	Student Government Travel	\$ 39,651		17,676	\$ 15,580		(2,096)
	Leadership Development & Training	Leadership Development	\$ 35,064		49,064	\$ 19,133		(29,931)
	Grant-In-Aid	Grant-In-Aid	\$ 164,279	\$	89,526	\$ 148,174	\$	58,649
Total Student Government			\$ 245,994	\$	163,266	\$ 191,888	\$	26,622.26

Approved by ASI Finance: Approved by ASI BOD: Approved by Administration:

Friday, May 5, 2023 Thursday, May 11, 2023

Operating Budget 2023-2024 Operating Budget

The following is a draft of the Organizational Operating Budget for the 2023-24 fiscal year. Amounts are subject to revision by the ASI Board of Directors.

Area				2022-2023	9&3 Budget	2023-2024	Difference
Projected Revenue			\$	(2,147,195)	\$ (2,185,923)	\$ (1,899,945)	\$ (285,978)
Projected Personnel Expenditures			\$	782,252	\$ 775,859	\$ 864,572	\$ 88,714
Projected Corporate Expenditures			\$	184,333	\$ 214,417	\$ 180,972	\$ (33,445)
Projected Student Government Exp	enditures		\$	247,094	\$ 164,366	\$ 191,888	\$ 27,522
Projected Student & University Sup	port Expenditures		\$	509,229	\$ 479,625	\$ 407,029	\$ (72,596)
Reserves *			Ş	424,288	\$ 551,657	\$ 255,484	\$ (296,173)
	Student Support	Student Organization Direct Funding and Co- sponsorships	\$	95,000	\$ 65,000	\$ 50,000	\$ (15,000)
		Student Textbook Reimbursement Program	\$	35,000	\$ 40,750		(10,750)
		Programming & Advocacy	\$	132,600	\$ 125,846	\$ 100,000	\$ (25,846)
		Promotions - Bluebooks & Scantrons				\$ 16,700	
Support for Student		Marketing, Advertisement & Promotions	\$	49,500	\$ 55,500	\$ 38,800	\$ (16,700)
Programs and Services	Student Service	Committee Permits/Vouchers	\$	7,750	\$ 7,750	\$ 7,750	\$ -
_		ASI Service Award	\$	2,000	\$ 2,000	\$ 2,000	\$ -
	University Programs	Children Care Center	\$	140,779	\$ 140,779	\$ 140,779	\$ -
		EPIC	\$	10,000	\$ 10,000	\$ 5,000	\$ (5,000)
		Dreamers Resource Center	\$	15,000	\$ 15,000	\$ 7,500	\$ (7,500)
		Veterans Resource Center	\$	9,000	\$ 9,000	\$ 4,500	\$ (4,500)
		Project Rebound	\$	8,000	\$ 8,000	\$ 4,000	\$ (4,000)
		Summer Launch	\$	4,600			\$ -
Total Student & University Suppor	t		\$	509,229	\$ 479,625	\$ 407,029	\$ (89,296.00)

Friday, May 5, 2023

Thursday, May 11, 2023

Approved by ASI Finance: Approved by ASI BOD:

Approved by Administration:

Total Revenues	\$ (2,147,195) \$	(2,185,923) \$	(1,899,945)	
Total Expenditures	\$ 2,147,195 \$	2,185,923 \$	1,899,945	
Net	\$ 0\$	(0) \$	(0)	

	Working Capital & Current Operations	15% of the operating budget	\$ 210,460	\$ 337,829	\$ 162,034	
	Planned Replacement & Acquisitions	recommendation for future purchases	\$ 62,472	\$ 62,472	\$ 8,000	
* Reserves	Future Operations and Acquisitions	5% of the operating budget	\$ 100,000	\$ 100,000	\$ 85,450	
		Discretionary reserve for programs, initiatives,				
	Planned Future Operations	and	\$ 51,356	\$ 51,356		
Total Reserves			\$ 424,288	\$ 551,657	\$ 255,484	